

SCHEME OF CORE COURSES									
Total Marks 1500 - Total Credits 120 - Working Days/Semester 90 - WorkingHrs/Semester 450									
Sl. No		Sem	Course Title	Type of Course	Mark	Credit	Hrs/Week		Hrs/Semester
1	1	I	1B01 COM Management Concepts & Principles	Core 1	50 (40+10)	2	3	11	54
2	2		1B02 COM Financial Accounting	Core 2	50 (40+10)	3	4		72
3	3		1C01 COM Bus. Statistics	Comp 1	50 (40+10)	3	4		72
4	1	II	2B03 COM Principles of Marketing	Core 3	50 (40+10)	2	3	11	54
5	2		2B04 COM Human Resource Management	Core 4	50 (40+10)	2	3		54
6	3		2C02COM Quantitative Tech. for Bus. Decision	Comp2	50 (40+10)	4	5		90
7	1	III	3A11 COM Disaster Management	Comm11	50 (40+10)	4	4	25	72
8	2		3A12 COM Numerical Skills for Business	Comm 12	50 (40+10)	4	4		72
9	3		3C03 COM Basics of Research Methodology	Comp 3	50 (40+10)	3	3		54
10	4		3B05 COM Advanced Accounting	Core 5	50 (40+10)	4	5		90
11	5		3B06 COM Optional I	Core 6	50 (40+10)	3	5		90
12	6		3C04 COM Business Regulatory Framework	Comp 4	50 (40+10)	3	4		72
13	1	IV	4A13 COM Entrepreneurship	Comm13	50 (40+10)	4	4	25	72
14	2		4A14 COM Environment Studies	Comm14	50 (40+10)	4	4		72
15	3		4B07 COM Income Tax Law & Practice I	Core 7	50 (40+10)	4	5		90
16	4		4B08 COM Informatics Skills (T+P)	Core 8	50 (20 + 20 +10)	3 (2+1)	4 (2+2)		72 (36+36)
17	5		4B09 COM/Optional II	Core 9	50 (40+10)	3	4		72

18	6		4C05 COM Corporate Law & Business Regulation	Comp 5	50 (40+10)	3	4		72
19	1	V	5B10 COM Cost Accounting	Core 10	50 (40+10)	4	5	25	90
20	2		5B11 COM Corporate Accounting	Core 11	50 (40+10)	4	5		90
21	3		5B12 COM Auditing	Core 12	50 (40+10)	3	4		72
22	4		5B13 COM Income Tax Law & Practice II	Core 13	50 (40+10)	4	5		90
23	5		5B14 COM Optional III	Core 14	50 (40+10)	3	4		72
24	6		5D01 COM Open Course	Open	50 (40+10)	2	2		36
25	1		VI	6B15 COM Management Accounting	Core 15	50 (40+10)	4		5
26	2	6B16 COM International Business		Core 16	50 (40+10)	4	5	90	
27	3	6B17 COM Modern Banking		Core 17	50 (40+10)	4	5	90	
28	4	6B18 COM Financial Markets & Services		Core 18	50 (40+10)	3	3	54	
29	5	6B19 COM Optional IV		Core 19	50 (40+10)	3	5	90	
30	6	6B20 COM Project		Project	50 (40+10)	2	2	36	
* Total					1500 (1200+300)	* 98			
No. of Courses		Type of Course		Credit	Mark				
4		Common		16	4x50= 200				
5		Complementary		16	5x50= 250				
19+1 Project		Core (62+2)		64	20x50= 1000				
1		Open		2	1 X 50 =50				
		* Total		* 98	1500				
4		English		14	200				
2		Additional Language		8	100				
36		Total		120	1800				

SYLLABUS 2014

1B01 COM (CORE –I): MANAGEMENT CONCEPTS & PRINCIPLES

No.of Credits -2

No.of Contact hours -3Hrs per week / 54 Hrs

Objectives:

To acquaint the students with the principles of management, help in understanding various functions of management and developing management skills.

Module I:

Management Concepts: Evolution of Management thoughts : Classical approaches -Scientific management, administrative management and bureaucracy- Neo classical Approaches – Human relations and Behavioral approach - Modern approaches-Quantitative approach , systems approach, and contingency approach . [10Hours]

Module II:

Planning - : Nature, importance and purpose of planning - Planning process- Steps in Planning-- Types of plans – Strategies-Standing Plans: Policies, Procedures, Methods and Rules- Limitations of planning- [10 Hours]

Module III:

Organising: Nature and purpose of organization-Principles of organizing- Types of organization – line, functional, line and staff - Departmentalization- Span of management — Centralization Vs decentralization of authority and responsibility - Span of Control - MBO and MBE. [9Hours]

Module IV:

Staffing: Concepts – factors affecting staffing- manpower planning – process – importance. Performance appraisal : meaning – objectives [6Hours]

Module V:

Directing: Meaning-definition- principles –techniques of direction. Motivation: techniques – problems-- motivation and performance – Theories : Maslow’s Need Hierarchy – Herzberg –Theory X and Theory Y – Leadership: concept – styles – leadership and management. [13 Hours]

Module VI :

Controlling: Meaning – definition –essentials of effective control system – behavioral implications – causes of resistance to control. [6 Hours]

Reference :

1. Principles of Management : PC Tripathi& PN Reddy
2. Principles of Management :B.S.Mushal
3. Management theory &Practice :C.B.Guptha
4. Essential of Management : Harold koontz Heinz &Wehrich.
5. Principles and Practice of management :T.N.Chabra

1B02COM(CORE –II): FINANCIAL ACCOUNTING

No of credits: 3

Contact hours: 72 Hours per week 4

Objectives of the Course:

To develop among the students a conceptual understanding of the fundamentals of financial accounting system and to equip them with basic skills for recording various types of business transactions. To help the students to acquire the conceptual knowledge of accounting and to help them to learn the techniques of preparing the financial statements.

Module I:

Introduction to accounting- Branches of accounting -Meaning, characteristics, objects, scope and limitations of financial accounting- Evolution of Accounting as a social science –Accounting principles -GAAP –Accounting systems - Accounting Standards – Need and Advantages - Role of Accountant in the society –Modern trends in Accounting (Computerized accounting, Environmental accounting, forensic accounting, creative accounting) – Accounting process up to preparation of Trial Balance (An over view)

(10 hours)

Module II:

Final Accounts of Non- corporate Entities: Capital and Revenue –deferred revenue expenditure - Manufacturing Trading and Profit & Loss Accounts and Balance Sheets – Adjusting and Closing entries – Rectification of errors.

(18 hours)

Module III:

Accounting for special transactions: Consignment Accounts – concepts – accounting treatment – cost price and invoice price – unsold stock – loss of goods. Joint Venture accounts- (Memorandum Joint Venture Account excluded) - difference from consignment and partnership- accounting treatment – Account current and average due date including red ink interest

(30 hours)

Module IV

Accounting for non trading concerns –Receipts and Payment account- Income and expenditure account – accounting treatment – preparation of Balance Sheet

(14 hours)

References :

1. Advanced Accounting : Prof. M. C.K.Nambiar
2. Advanced Accounting :M.C.Shukla&T.S.Grewal
3. Advanced Accounting :R.L.Guptha
4. Advanced Accounting :S.N.Maheshwari
5. Advanced Accounting :B.S.Raman
6. Advanced Accounting : Ashok Sehgal& Deepak Sehgal
7. Advanced Accounting :S.K.R.Paul

1C01 COM(COMPL - 1): BUSINESS STATISTICS

No.of Credits -3

No.of Contact hours -72 Hours per week 4

Objectives

To familiarize the students with the basic statistical tools used to summaries and analyse quantitative information for decision making.

Module I

Introduction to statistics- Meaning, Definition, functions, scope and limitation- Statistical investigation – stages (Brief explanation only) - Classification and Tabulation-Construction of frequency distributions.

[16 Hours]

Module II

Measures of central tendency – meaning –requisites of good average -objectives - types of averages- Mean: simple & weighted – Median – Mode - Geometric mean – Harmonic mean (Algebraic method only).

[18 Hours]

Module III

Measures of dispersion – meaning –various measures of dispersion –Range-Quartile Deviation – Mean Deviation -Standard deviation.

[18 Hours]

Module IV

Index Numbers – meaning and definition-uses- Problems in the construction of index numbers-Types of index numbers – Methods of construction of index numbers - Tests of adequacy - Fixed Base and Chain Base Methods –cost of living index- Consumer price index: uses and methods of construction

[20 Hours]

Reference

1. S.P. Gupta : Statistical Methods, Sultan Chand & Sons, NewDelhi2.
2. Dr. B.N.Gupta : Statistics Theory & Practice , SahithyaBhavan,Agra
3. D.N. Elhance : Fundamentals of Statistics, KithabMahal
4. C.B Gupta & Vijay Gupta : An Introduction to Statistical Methods, AneBooks Pvt. Ltd.
5. SL Aggarwal& SL Bhardwaj : Fundamentals of Business Statistics, KalyaniPublishers.

2B03 COM(CORE –III) :PRINCIPLES OF MARKETING

No.of Credits -2

No.of Contact hours -3 Hrs per week / 54 Hrs

Objectives :

To provide basic knowledge about the concepts, principles, tools and techniques of marketing

Module I

Introduction-Marketing – Meaning- Nature scope and importance of marketing-modern concepts of marketing – marketing functions. [8 Hours]

Module II.

Marketing mix: Marketing mix – meaning- importance- product life cycle (PLC) – Product time/ mix- Building brand equity- packing- labeling- product positioning. [12 Hours]

Module III

Pricing- Meaning and definition- steps in pricing – pricing strategies – types [8 Hours]

Module IV.

Channels of distribution- Meaning and definition – Physical distribution – middlemen - types- functions of middlemen- factors to be considered in selecting channels – modern channels of marketing – tele-marketing - internet marketing- net work marketing - customer relationship marketing. [16 Hours]

Module V.

Services Marketing: Introduction – nature-types- bank marketing - insurance- tourism consultancy – hospitals (An Overview). [10 Hours]

References:

1. Principles of Marketing - Philip Kotler
2. Fundamentals of marketing - William Stanton
3. Marketing Management - VS Ramaswamy& S Namakumari
4. Marketing Management - RajanSaxena
5. Marketing Management - Sherlakar .S.A
6. Marketing Management - Raman B.S
7. Services Marketing - S.M. Jha
8. An . Essence of Services Marketing - Pay naAdrim
9. Services Marketing - Christopher .H Lovelock

2B04 COM(CORE –IV): HUMAN RESOURCE MANAGEMENT

No.of Credits: 2

No.of Contact hours -3 Hrs per week / 54 Hrs

Objective:

The objective of this course is to familiarize the students with the basic principles of Human Resource Management (HRM).

Module I

Introduction to Human Resource Management (HRM) – Meaning - functions – Difference between personal management and HRM – nature and scope of HRM – Role of HR manager – HR planning.
[8 Hours]

Module II

Recruitment – selection - induction – placement – job analysis – job specification – job description – job evaluation – Wages and salary administration, -wage payment systems- Time & piece rate - incentives – kinds of incentive plans- Halsey plan, Rowan plan (Theory Only) [13 Hours]

Module III

Performance Management – meaning and objectives of performance appraisal –Performance appraisal methods [10 Hours]

Module IV

HR development – meaning and scope of HRD – Training - meaning and scope – types and methods of training – importance of training in HRD. [13Hours]

Module V

Human Resource problems – Employee discipline- Absenteeism – Turnover stocks – Lockouts - Lay off - Retrenchment – Trade Unions – meaning – functions -problems of trade Union – Grievance Redressal - meaning [10 Hours]

Reference:

1. Human Resource Management : Dr. K. Aswathappa
2. Human Resource Management :L.M.Prasad
3. Human Resource Management :Subba Rao
4. Personnel Management : Edwin B. Flippo
5. Human Resource Management : T.N. Chhabra
6. Personnel Management : C B Mamoria.

2C02COM(COMPL- I1):QUANTITATIVE TECHNIQUES FOR BUSINESS DECISION

No.of Credits - 4

No.of Contact hours -90 Hours per week 5

Objectives

To acquaint students with the basic statistical tools which have application in business and economic situations.

Module I

Correlation – Meaning – Classification - methods – scatter diagrams - Karl Pearson’s coefficient of correlation - Rank correlation

[15 Hours]

Module II

Regression Analysis: Meaning and definition – types of regressions - regression lines - regression equations (simple regression only)

[18 Hours]

Module III

Time Series Analysis - Meaning - components of time series - methods of measuring trend - moving average methods, method of least squares

[17 Hours]

Module IV

Probability - Meaning and definition – important terms- –Theorems of probability - Addition and Multiplication theorem –Conditional probability – Bayes Theorem - permutation and combination - Probability Distributions – Binomial, Poisson and Normal (Simple problems only).

[40Hours]

Reference

1. C.R.Kothari : Quantitative Techniques
2. S.P.Guptha : Statistical Methods, Sultan Chand & Sons, New Delhi
3. C. B Gupta & Vijay Gupta : An Introduction to Statistical Methods, AneBooks Pvt. Ltd.
4. P N Arora & Mrs. S Arora : Quantitative Aptitude Vol. I & II, S. Chand & Co. Ltd, New Delhi
5. S L Aggarwal & SL Bhardwaj : Fundamentals of Business Statistics, Kalyani Publishers
6. P, K Gupta & D.S Hira : Operations Research, S.Chand & Co. Ltd, New Delhi.
7. L.R Potti : Operations Research, Yamuna Publications, TVM

3A11 COM (COMMON XI): DISASTER MANAGEMENT

No. of Credits: 4

No. of Contact hours: 4 Hrs per week / 72 Hrs

Course Objective:

The main objective of the course is to study the emerging approaches in disaster reduction & management.

Module-I

Environmental Hazards, Environmental Disasters and Environmental Stress- Meaning- Different types and classes of environmental hazards and disasters (10 Hours)

Module-II

Types of Environmental Hazards & Disasters – Natural Hazards and Disasters- Planetary Hazards/ Disasters: (a) Endogenous Hazards: Volcanic Eruption–Earthquakes- Landslides. (b) Exogenous Hazards: Infrequent events - Cyclones – Lightning – Hailstorms Cumulative atmospheric hazards/ disasters: Floods – Droughts – Cold waves – Heat waves. Extra Planetary Hazards/ disasters. Man induced Hazards & Disasters: Physical hazards/ Disasters-Soil Erosion – Chemical hazards/ disasters: - Release of toxic chemicals, nuclear explosion-Biological hazards/ disasters - Population Explosion (22 Hours)

Module III

Phases of Disaster Management- Three Stages: 1)Pre-disaster stage (Preparedness) – Preparing hazard zonation maps ,predictability/forecasting and warning- Preparing disaster preparedness plan - Land use zoning - Preparedness through (IEC) Information, education & Communication Pre-disaster stage (mitigation) - Disaster resistant house construction -Population reduction in vulnerable areas - Awareness. 2) Emergency stage-Rescue training for search & operation at national & regional level – Immediate relief – Assessment surveys.3) Post Disaster stage-Rehabilitation: Political, administrative aspect – social aspect – economic aspect – environmental aspect (20Hours)

Module-IV

Institutional Frame work- Provision of immediate relief measures to disaster affected people – Prediction of hazards and disasters-measures of adjustment to natural hazards. Disaster Mitigation Institutions - Meteorological Observatory – Seismological Observatory- Volcano logy Institution-Hydrology Laboratory -.Industrial Safety Inspectorate – Institution of Urban & Regional Planners-Chambers of Architects- Engineering Council- National Standards Committee. Integrated Planning-Contingency management preparedness – Education on disasters – Community involvement – The adjustment of human population to natural hazards & disasters in the context of Kerala. Role of Media

(20 Hours)

References:

1. R.B Singh(Ed) :Disaster Management, Rawat Publications, New Delhi
2. H.K Gupta(Ed) :Disaster Management, Universiters Press, India:
3. R.B Singh : Space Technology for Disaster Mitigation in India (INCED), University of Tokyo4. Dr. Satender :Disaster Management in Hills, Concept Publishing Co., New Delhi
5. M.C Gupta : Manuals on Natural Disaster Management in India, National Centre for Disaster Management, IIPA, New Delhi.
6. R.K Bhandani : An Overview on Natural and Man made Disaster & their 44 Reduction, CSIR, New Delhi.
7. Kates B.I & White G.F: The Environment as Hazards, Oxfords, New York
8. SavinderSingh : Environmental Geography, PrayagPustakBhavan
9. . R.B Singh(Ed) :Environmental Geography, Heritage Publishers, New Delhi

3A12 COM (COMMON XII): NUMERICAL SKILLS FOR BUSINESS

No.of Credits:4

No.of Contact hours: 72 Hours per week 4

Objectives:

To understand basic concepts in mathematics which are applied in the managerial decision making. To develop an understanding of numeric problems in business and social sciences, and techniques used to model such problems. To develop mathematical skills needed to analyze numeric data used in business and social sciences.

Module I

Arithmetic -Average, mixtures - Ratios and proportions-Computation of interest- Simple interest, compound interest, effective yield -Future value, present value -Amortization, depreciation -Continuous compounding

[15 Hours]

Module II

Set theory and simple application of Venn diagram-Truth table and its applications-Indices and surds-

[13 Hours]

Module III

Linear simultaneous equations (upto 3 variables only)-Quadratic equations-Solution of linear inequalities (by geometric method only)

[20Hours]

Module IV

Matrix Algebra :Introduction –Definition –Types of Matrix-Matrix operations-Addition and subtraction- Matrix multiplication- Transpose of a matrix-Determinants of a square matrix-determinants of order two and order three-Inverse of a matrix-Solving simultaneous linear equations – Rank of a matrix

[24 Hours]

(Theory and problems may be in the ratio of 30% and 70% respectively)

References

1. Raymond Barnett, Michael Ziegler - Essentials of College Mathematics for Business, Economics, Life Sciences and Social Sciences
2. Sancheti and V.K.Kapoor -Business Mathematics
3. M.Raghavachari -Mathematics for Management
4. Dr. P.R. Vittal - Business Maths & Statistics
5. Chandran & Agarwal - Business Mathematics -
6. Raghavachari - Mathematics for Management,

3C03 COM (COMPL - III): BASICS OF RESEARCH METHODOLOGY

No of credits: 3

Contact hours: 54 Hours per week 3

Objective : To help the degree students to understand how to do research in the area of
Commerce and Management

MODULE I : Introduction to Research

Meaning – Purpose – Criteria of good research – Social Science Research – Functions or uses of social science research – limitations of social science research - steps in Research Process (a brief account only) (10 Hours)

MODULE II : Research Problem

Meaning of research problem – mode of selection – sources of problems - formulation of problem – formulation process (7 Hours)

MODULE III: Research Design or Plan

Meaning – importance – contents of a research plan (5 Hours)

MODULE IV : Data Collection

Primary data – primary data collection methods : - observation , interview, questionnaires , schedules .
Secondary Data – meaning – sources of secondary data . (7 Hours)

MODULE V :Sampling techniques

Characteristics of good sampling – method of sampling : random sampling methods – simple, stratified, systematic, cluster, area , multi-stage. Non probability sampling : - Convenient sampling, judgment sampling, quota sampling, snow ball sampling. Advantages and Disadvantages of sampling. (10 Hours)

MODULE VI: Report Writing

Introduction, types of reports, steps in report writing, contents of the research report , footnote and bibliography (15 Hours)

Reference

1. Research Methodology by O. R. Krishnaswamy
2. Research Methodology by P. Saravnavel
3. Research Methodology by C. R. Kothari
4. Research Methodology by D. K. Bhattacharya
5. Methodology of Research in Social Sciences by Dr. O . R. Krishnaswamy and Dr . M. Ranganatham

3B05COM(CORE –V): ADVANCED ACCOUNTING

No of credits: 4

Contact hours: 90 Hours per week 5

Objectives of the Course:

To help the students to acquire the conceptual knowledge of accounting for special transactions and to help them to learn the techniques of preparing the accounts and financial statements

Module I

Inland Branch Accounts: Accounts of dependent and independent branches – Debtors system, Stock and Debtors Method (at cost price and invoice price) – Incorporation of branch transaction in the books of H.O. Reconciliation and preparation of consolidated accounts – Departmental accounts - Accounting procedure- Analytical day book and ledgers- Allocation of expenses – Inter departmental transfers- Provision for unrealized profit. (30 hours)

Module II

Self balancing – meaning and object- Difference between self balancing and sectional balancing – Control accounts- Transfer from one ledger to another – contra balances – Sectional balancing – preparation of total Debtors and Total creditors account. (15 hours)

Module III

Accounting from Incomplete Records- Features, Drawbacks-Computation of profit by Net Worth method-Final Statement of Affairs – Conversion of single entry to double entry – preparation of final accounts (20 hours)

Module IV

Royalty accounts – Types of royalties – Minimum rent – Short workings – Recoupment of short workings - Entries in the books of the parties (10 hours)

Module V

Hire Purchase, Installment systems and Lease Accounting: Hire purchase – interestcalculations- repossession – installment sale.- concept operating and financial lease (theory only) (15 hours)

References :

1. Advanced Accounts Volume II : Shukla: M.C., T.S.Grewal and S.C.Guptha (S.Chand&Co.,New Delhi)
2. Advanced Accountancy, Volume II :Guptha R.L. and M.Radhaswami (Sulthan Chand & Co. New Delhi)
3. Corporate Accounting :Maheshwari. S.N. and S.K.Maheshwari, (Vikas publishing House, New Delhi)
4. Corporate Accounting : Ashok Sehgal and Deepak Sehgal,(Taxman Publication, New Delhi)
5. Corporate Accounting : S.P. Jain and K.L.Narang (Kalyani Publishers, New Delhi)
6. Fundamentals of Corporate :Monga, J.R (Mayur Paper backs, New Accounting Delhi)
7. Financial Accounting :B.K.Banerjee (PHI Pvt.Ltd.New Delhi)

3C04 COM(COMPL - IV): BUSINESS REGULATORY FRAMEWORK

No. of Credit: 3

No of Contact Hours: 4 Hrs per week / 72Hrs

Module I

ICA 1872-Nature of Contract- Essential elements with examples- classifications- Offer & acceptance- Legal Rules- Kinds of Offer- Revocation- Consideration- Stranger to contract without consultant void- Exceptions- Stranger to contract- Capacity to contract- Free consent- Coercion- difference—Mistake- Misrepresentation- Fraud- Legality of object- Illegal and Unlawful agent- Opposed to public policy- Contract expressly declared to be void (22 Hours)

Module II

Discharge of contract- Remedies for Breach of contract- Quasi Contract (8 Hours)

Module III

Special contract- Identity- Guarantee- Distinctions- Kinds of Guarantee- Nature of Surety- Rights & Duties- Discharge of surety- Contract of Agency- Creation of Agency Termination- Rights & Liabilities of Agents- Personal Liability of Agents (14 Hours)

Module IV

Bailment & Pledge- Definition- Essentials- Difference- Kinds of Bailment- Duties of Bailor & Bailee- Lien (8 Hours)

Module V

Sale of Goods Act 1930- Essentials- Difference between Sale & Agreement to sell- Conditions & warranties- Distinctions implied – Conditions & Warranty- Doctrine of Caveat Emptor- Exceptions- Transfer of Property- Rights & Duties- Unpaid seller- Auction Sale (20 Hours)

Books for Reference

1. Mercantile Law, Chowla&Garg
2. Mercantile Law, N D Kapoor
3. Business & Corporate Law , L R Potti
4. Mercantile Law , M C Shukla

4A13 COM(COMMON XII):ENTREPRENEURSHIP

No.of Credits:4

No.of Contact hours: 72 Hours per week 4

Objective:

To help the students understand the concepts of entrepreneurship and to develop the Entrepreneurial skills among them.

Module I

Concept of Entrepreneurship- meaning- definition- importance – Definition of an entrepreneur- Functions- Distinction between entrepreneur and a manager – types of entrepreneurs- Intrapreneur- Theories of entrepreneurship-Practices to entrepreneurship development –Concept of women entrepreneurship- problems of women entrepreneurs

(15 hours)

Module II

Factors affecting Entrepreneurial Growth-Rural entrepreneurship-role of entrepreneur in Economic development

(4 hours)

Module III

Entrepreneurial motivation – Motivating factors – Achievement Motivation – Entrepreneurial competencies –Developing competencies – Institutional efforts and role of Government in developing entrepreneurship- Entrepreneurship Development Programme (EDP) - Need- Objectives-Course content and curriculum of EDP – Phases of EDPs

(15 hours)

Module IV

Micro, Small & Medium Enterprises- MSMED Act 2006 - Characteristics- Objectives- Importance – MSMEs as a seed bed of entrepreneurship – Entrepreneurship incubators - Problems and prospects of MSMEs- Incentives and subsidies- Taxation benefits to MSMEs – Institutional finance to entrepreneurs – Preparation of Project Report for a Micro enterprise (General engineering unit/Bakery unit/Soda making unit/Mineral water unit/Garment unit/Pappad unit or the like)

(20hours)

Module V

Institutional Support to Small Entrepreneurs- National Small Industries Corporation Ltd- Small Scale Industries Board- State Small Industries Development Corporations- MSME Institute-DICs- Industrial Estates- Specialized institutions- Technical Consultancy Organisations

(18 hours)

References

1. Entrepreneurial Development : P. Saravanavel
2. Entrepreneurial Development :C. B Gupta and N.P Sreenivasan
3. A complete Guide to Successful Entrepreneurship; G.N. Pandey
4. Business and Society Davis Keith and Williams C. Fredarick
5. Entrepreneurship : R.V. Badi& N V Badi
6. Entrepreneurship Development : S.S. Khanka
7. Entrepreneurship : Robert D Hisrich and Michael P Peters
8. Project Evaluation and Management :Singh and Mahadev
9. MS MED Act 2006

4A14 COM (COMMON - XIV):ENVIRONMENT STUDIES

No.of Credits: 4

No.of Contact hours: 4 Hrs per week / 72 Hrs

Objective:

The objective of the course is to give a general awareness to the students about the environment and sociology, and environmental pollutions.

Module I

Brief discussion on the components of the environment, Effect of environmental degradation with example and effect on population. Brief outline of the Environment (Protection) Act 1986 should be discussed including effect on companies, contravention, penalties and return requirement. Relevance of environment legislation to Business Enterprise- Legislation vs. Social obligation of business.- Role of NGOs like green peace in Environmental protection. [20Hours]

Module II

Ecology : Brief outline on Elements of Ecology; Brief discussion on Ecological balance and consequences of change, principles of environmental impact assessment. Environmental Impact Assessment report (EIA) and requirement of EIA for startup manufacturing enterprise. [10 Hours]

Module III

Air Pollution and Control : Brief Outline of Atmospheric composition, Brief understanding of energy balance, climate, weather, dispersion. Sources and effects of pollutants in the industrial context- primary and secondary pollutants- acid rain, green house effect, depletion of ozone layer, global warming, standards and control measures required by industry in compliance to The Air (Prevention and Control of Pollution) Act 1989. [15Hours]

Module IV

Water Pollution and Control : Brief Discussion on Hydrosphere, natural water, pollutants: their origin and effects, river/lake/ ground water pollution, The financial implication of water pollution control and steps required to be taken by industry e.g.Sewerage treatment plant- water treatment plant- Standards and control in relation to the effect of legislation by Central and State Boards for prevention and control of Water Pollution. [15Hours]

Module V

Land Pollution : Brief understanding of lithosphere, Pollutants (municipal, industrial. commercial, agricultural, hazardous solid waste); their original effects, collection and disposal of solid waste, recovery & conversion methods in relation to an industrial enterprise with discussion about the financial implication in a business enterprise. [12Hours]

Reference:

1. Environmental Science :Cunnigham, TMH
2. Environmental Studies :A.K.De&A.K.De, New Age International
3. Environmental Pollution Control Engineering :C.S.Rao, New Age International
4. Environmental Management : N.K. Oberoi, EXCEL BOOKS
5. Ecosystem Principles & Sustainable Agriculture :Sithamparanathan, Scitech

4B07COM(CORE –VII): INCOME TAX LAW AND PRACTICE-1

No. of Credits: 4

No. of Contact Hours: 90 Hours per week 5

OBJECTIVE :

To give the students the basic idea about the theoretical aspects of income tax in India, and to give an idea about the computation of income under different heads.

MODULE I :

Introduction to Income Tax – Evolution of Income Tax – Income Tax Act 1961 - Finance Act – Income Tax Rules 1962 – Basic Concepts – Definition of different terms – Agricultural Income – Capital and Revenue Receipts – Expenditure and Losses . (10 Hours)

MODULE II :

Residence and Incidence of Tax - Determination of Residential Status of different types of assesses – problems – scope of total income – incomes exempt from tax (for individual assesses) – problems – computations – tax holiday. (15 Hours)

MODULE III:

Heads of Income – Incomes included under salary – allowances – perquisites and their valuation – profits in lieu of salary – Provident Fund – computation of income from salary - Income from house property – basis of charge – annual value in different cases – self occupied – let out – vacancy and unrealized rent – deductions - computation of income from house property (30 Hours)

MODULE IV:

Profits and gains of business or profession – meaning of business – profession – vocation – basis of charge – general principles – deduction in computing business income – computation of profits from business – deduction in computing professional income – computation of gain from profession – depreciation – block of assets – written down value method- Capital gain – basis of charge – capital asset – short term and long term – transfer – capital gain in special cases – exemption from capital gain – computation of income from capital gain (25 Hours)

MODULE V:

Income from other sources – basis of charge – general and specific items of income – interest on securities – deductions allowable – computation of income from other source .

(10 Hours)

Note : Consider the Current rate for calculations

Questions should be asked based on provisions relating to current assessment year.

References :

1. Income tax Law and Accounts :Dr.H.C.Mehrotra and S.P.Goyal
2. Income tax Law and Practice :Dr.Bhagavathi Prasad.
3. Income tax Law and Practice : Gaur and Narang
4. . Income tax Law and Practice :B.S.Raman.
5. . Direct taxes Law and Practice : Dr.Vinod K. Singhanian&Dr.KapilSinghanian

4B08 COM (CORE - VIII): INFORMATICS SKILLS

No.of Credits -3 (2 Theory+1Practical)

No.of Contact hours -72(Theory: 36 hours; Practical: 36 hours) Hours per week 4

Objective :To Know the Fundamentals of Computers and to Understand how to use Computer applications in day to Day Applications. Also to update and expand basic informatics skills and attitudes relevant to the emerging knowledge society and also to equip the students to effectively utilize the digital knowledge resources for their chosen courses of study.

Module I

Overview of information Technology.Features of Modern Personal Computer and Peripherals – Computer Networks – Types of Networks – Components of Networks –Topology – Internet – Uses of Internet. [8 Hours]

Module II

Social Informatics: IT and society – issues and concerns -Digital divide – Cyber ethics – Cybercrimes – Cyber Laws – Cyber addictions- Information over Load – Health Issues – Guide lines for Proper Usage of computers and internet. E Waste. [8 Hours]

Module III

IT Applications :E Governance– overview of IT Application in Medicine, Health care, Business and Commerce.– Industry. [4 Hours]

Module IV

Programmes for Office Management: MS word – window concepts – Menus, tiles, Edit, View, tools, tables,Mail Merge. MS Excel – Spread sheet – operators - Arithmetic – Relation Functions –Formulae – Payroll Preparation. [8 Hours]

Module V

Computerized Accounting (Using Accounting Software) Meaning, features and advantages of computerised Accounting – Company Creation- Accounts Information- Ledger – Groups– Cost Centres – Accounts with inventory- stock item and stock Group creation – voucher – types - entry – P/L A/c, B/S, Bank Reconciliation. [8 Hours]

Theory: 2 Hours/ Week

Practical: 2 Hours/ Week –Office Automation, Word, Excel, Accounting Package, Preparation of Ledgers, Stock Creation, Trial Balance, Final Accounts

Reference.

1. V. Rajaraman : Introduction to Information Technology. PrenticeHall
2. Technology in Action : Pearson.
3. Alexis Leon & Mathews Leon : Computer Today, Leon Vikas.
4. A.K.Nandani& K.K Nandani : Tally 6.3
5. V.K.Jain : Computer Fundamentals
6. Vijay Kumar Khurana : Management of Information Technology - B.Jolly&K.S.Jolly;
SunithaPrakasan.

4C05 COM (COMPL - V): CORPORATE LAW & BUSINESS REGULATION

No. of Credit : 3

No of Contact Hours: 4 Hrs per week / 72 Hrs

Module I

Companies Act 2013- Definition- Features- Classification- Authorities of Company Law- Central Govt- Company Law Board- SEBI- Liquidity- Court- Registration (15 Hours)

Module II

Formation of Company- Promotion- Registration & Incorporation- Commencement of Business- Minimum Duties & Liabilities- Lifting Corporate Veil (15 Hours)

Module III

Memorandum of Association- Contents- Articles of Association- Contents- Difference- Table A- Alterations-Doctrine of Ultravires- Constructive notice & indoor management- Prospectus- Contents- Statement I Lieu of Prospectus- Misstatement in prospectus (15 Hours)

Module IV

Members of Company- Acquiring membership-Termination of membership-Rights-Duties- Obligations- Directors- Appointment-Qualifications & Disqualifications- Retirement & Removal of Directors (15 Hours)

Module V

Company meeting- General Meeting- Board Meeting- Class Meeting- Essential valid Meetings- Motion- Resolution- Methods of voting (6 Hours)

Module VI

Winding up- Modes of Winding Up- Compulsory- Cultivator- Liquidator- Rights & Duties of Liquidator (6 Hours)

1. Mercantile Law, M C Shukla
2. Business Law, R S N Pillai, Bhagavathi
3. Company Law P P Scogna
4. Business & Corporate Law, L R Potti

5B10 COM (CORE - X): COST ACCOUNTING

No of credits: 4

Contact hours: 90 Hours per week 5

Objectives of the Course:

To acquaint the students with the basic concepts used in Cost Accounting and the various methods involved in Cost Accounting system.

Module I

Introduction to Cost Accounting – concepts, objectives and advantages – Financial Accounting and Cost Accounting – Elements of cost and cost classification – cost centre and cost unit- preparation of cost sheet (10 hours)

Module II

Materials :- Concepts- centralized buying - purchase procedure– Store records – Bin card and stores ledger - methods of material issue pricing (FIFO, LIFO, Simple and weighted averages), stock levels, E.O.Q, ABC Analysis, VED Analysis, FSN Analysis – Essentials steps for material control (15 hours)

Module III

Labour: - Concepts - Time keeping. Time booking- Wage system -Time rate, Piece rate, Taylor's differential piece rate system - Incentive system of wage payment -Halsey and Rowan Plan - Treatment of idle time - overtime – Labour turnover meaning and causes (theory only) (15 hours)

Module IV

Over heads: - Concepts- classification, Allocation and apportionment -Direct, Simultaneous equation, Step ladder and Repeated distribution method- Absorption of overheads -Labour hour rate method and machine hour rate method – calculation of machine hour - Under and over absorption of overheads – meaning and treatment (theory only) (20 hours)

Module V

Methods of Costing –Job costing, batch costing, unit costing, operating costing- Process costing: features – typical process industries - process accounts- normal loss and scrap- abnormal loss and gain – Explanation on Joint products and by products – Contract costing: Special features- Cost plus contract- Escalation clause- Sub contract- Retention money- Treatment of cost of plant – Profit on incomplete contract- Transport/service costing :Calculation of rate per passenger kilometer (30 hours)

References

1. Cost Accounting principles and Practice :Iyengar . S.P
2. Cost Accounting :S.P.Jain& K.L. Narang
3. Management Accounting : Dr. S.P.Gupta
4. Management Accounting :R.K.Sharma&S.K.Gupta
5. Cost Accounting :JawaharLal.
6. Cost Accounting : Dr. A.D. Agarwal
7. Practical Cost Accounting : Dr. A.D. Agarwal
8. Lectures on Costing :Swaminathan

5B11 COM (CORE - XI): CORPORATE ACCOUNTING

No of credits: 4

Contact hours: 90 Hours per week 5

Objectives of the Course:

To help the students to acquire the conceptual knowledge of Corporate Accounting, and to help them to learn the techniques of preparing the financial statements.

Module I

Final Accounts of Companies – Preparation of final accounts – Balance Sheet – Profit & Loss Account – P&L Appropriation account (problems in new format only) – compulsory transfer to Reserve (Corporate dividend tax needn't be considered)

(22 hours)

Module II

Acquisition & Profits prior to incorporation – meaning computation of purchase consideration – acquisition entries in the books of the company (closing entries in Vendor's books not necessary) – computation of profits prior to incorporation – treatment of profit or loss prior to incorporation – collection of debtors and payment of creditors on behalf of vendors

(12 hours)

Module III

Accounting for Amalgamation and reconstruction – Meaning and types of amalgamation – Amalgamation in the nature of Merger and Amalgamation in the nature of purchase – Comparison of both – Accounting methods – Pooling of interest method and purchase method – Purchase consideration – Accounting entries in the books of both transfer and transferee companies (excluding intercompany holdings) – Reconstruction – types – internal and external reconstructions – Accounting entries only

(25 hours)

Module IV

Liquidation of companies – Meaning and types of winding up – Statement of Affairs – Deficiency or Surplus Accounts – Liquidator's Final Statement of Account

(16 hours)

Module V

Accounts of Banking Companies - Introduction – final accounts in new format – Balance Sheet – Profit & Loss Account with relevant schedules – slip system of posting – NonBanking Assets (NBA) and Non Performing Assets (NPA) – Classification of advances – Computation of provision for doubtful debts and rebate on bills discounted

(15 hours)

References :

1. Advanced Accounts Volume II : Shukla: M.C., T.S.Grewal and S.C.Guptha (S.Chand&Co.,New Delhi)
2. Advanced Accountancy, Volume II :Guptha R.L. and M.Radhaswami (Sulthan Chand & Co. New Delhi)
3. Corporate Accounting :Maheshwari. S.N. and S.K.Maheshwari, (Vikas publishing House, New Delhi)
4. Corporate Accounting : Ashok Sehgal and Deepak Sehgal,(Taxman Publication, New Delhi)
5. Corporate Accounting : S.P. Jain and K.L.Narang (Kalyani Publishers, New Delhi)
6. Fundamentals of Corporate :Monga, J.R (Mayur Paper backs, New Accounting Delhi)
7. Financial Accounting :B.K.Banerjee (PHI Pvt.Ltd.New Delhi)

5B12 COM (CORE- XII): AUDITING

No.of Credits -3

No.of Contact hours -72 Hours per week 4

Objectives :

To create awareness among the students about the modern trends and practices of auditing and to inculcate the skills for independently undertaking the audit work.

Module I

Introduction to Auditing – Origin – meaning – definition – objectives – advantages – limitations – classifications of Audit – Private audit – Statutory audit – Govt. Audit – Internal Audit- Interim audit-Continuous audit – Cost audit – Management audit – Performance audit – Social audit.

[14 Hours]

Module II

Audit Procedure – Audit Planning - Audit Programme - Audit note book – Audit working papers – internal check – Internal control – test checking – routine checking – Vouching – Meaning and Objectives – Procedure – Essentials of a valid voucher – vouching of cash transitions – verifications and valuation of assets and liabilities – Meaning and differences between verifications and valuation – General Principles of valuations of assets – valuations of plant and machinery – Freehold and lease hold property – Trade creditors – Standards on Auditing (S A) (an overview)

[20 Hours]

Module III

Audit of Limited Companies:- Appointment of auditors –qualifications –disqualifications- rights – duties – liabilities : civil and criminal – remuneration – lien – status – removal – audit procedure – audit of share capital – issue – Transfer – Transmission – reissue -forfeiture- audit report – contents– types.

[20 Hours]

Module IV

Specialized Audit – Audit of partnership firms- education institutions – clubs – charitable trusts [8 Hours]

Module V

Auditing and Computer Information System (CIS) – EDP Audit -Computer Information Systems Environment (CISE) — risks and controls – Auditing around the computers – Auditing through computers - Audit Trails – Computer Assisted Audit Technique [CAAT] : Computer based accounting Vs Conventional accounting system- – Generalized Audit software (GAS) Packages.

[10 Hours]

Reference

1. B.N Tandon, S. Sudarsanam& S. Sundarabahu : A Handbook of Practical Auditing
2. T.R Sharma : Auditing
3. DinkarPagare : Practice of Auditing
4. M.S Ramaswamy : Principles and Practice of Auditing
5. B.S Jolly & KS Jolly, Information Technology :ShuchitaPrakashan(Pvt. Ltd) Allahabad.
6. VarshaAinapure&MukundAinapire : Auditing and Assurance

5B13 COM (CORE - XIII): INCOME TAX LAW AND PRACTICE- II

No. of Credits: 4

No. of Contact Hours: 90 Hours per week 5

OBJECTIVE

To give the students an idea about the computation of total income and to know the relevant provisions relating to assessment.

MODULE I

Clubbing of Income – provisions – deemed income – aggregation of income – set off and carry forward of losses –Computation of Gross total Income - Deduction from gross total income
Computation of total income – assessment of individuals - computation of tax – assessment of partnership firms – computation of tax

(35 Hours)

MODULE II

Assessment of Companies – minimum alternative tax – computation of total income and tax liability – assessment of Co-operative Societies – Computation of total income and tax liability

(20 Hours)

MODULE III

Income Tax Authorities and their powers – CBDT – Powers and functions – Commissioner of income tax – powers and functions – income tax officers. Assessment procedure – types of return – procedure for filing return – PAN – types of assessments – rectification of mistakes

(10 Hours)

MODULE IV

Deduction of Tax at Source – items of income from which tax is deducted at source – collection of tax at source - Advance payment of tax – refund of tax – Penalties and prosecution –provisions .

(25 Hours)

Note : Questions should be asked based on provisions relating to current assessment year.

Consider the Current rate for calculations

References :

1. Income tax Law and Accounts :Dr.H.C.Mehrotra and S.P.Goyal
2. Income tax Law and Practice :Dr.Bhagavathi Prasad.
3. Income tax Law and Practice : Gaur and Narang
4. Income tax Law and Practice :B.S.Raman.
5. Direct taxes Law and Practice : Dr.Vinod K. Singhanian&Dr.KapilSinghanian

6B15 COM (CORE - XV): MANAGEMENT ACCOUNTING

No of credits: 4

Contact hours: 90 Hours per week 5

Objectives of the Course:

To acquaint the students with different methods involved in Cost Accounting system. To provide the students an understanding about the use of financial and cost accounting data, for planning, control and managerial decision making

Module I

Introduction to Management Accounting – Meaning- Definitions, Objectives, Uses- Scope of Management Accounting – Management Accounting Vs Financial Accounting, Management Accounting Vs Cost Accounting,

(5 hours)

Module II

Analysis and interpretations of financial statements – concepts, types of analysis, tools of analysis [Comparative Financial statements, Common- size Financial statements, Trend analysis]- Ratio analysis – concepts, definition, advantages, limitations- Types of ratios- Liquidity ratio, Solvency ratios, Activity ratios, Profitability ratios and Market test ratios (construction of final accounts are not expected)

(30 hours)

Module III

Cash flow statements – Concepts, Definitions, Uses and Preparation of Cash Flow Statement (in vertical form only)

(10 hours)

Module IV

Marginal Costing: - Concept, Definitions-Features-CVP Analysis- B.E.P- P/V Ratio- Simple BEP Chart – Managerial uses of Marginal Costing (Price fixation, Make or buy decisions, key factor)

(20 hours)

Module V

Budgetary control – Concepts, Objectives, Classification of budgets- Preparation of Cash and Flexible budgets – Installing and administering budgetary control

(15 hours)

Module VI

Standard Costing – Definition- Uses and limitations - Procedure for setting standards – Analysis of variances – Material Cost Variance - Material Price and Material Usage Variance – Labour Cost Variance – Labour Rate, Labour Efficiency and Idle Time Variance (Mix and Yield variance excluded)

(10 hours)

References

1. Management Accounting : Sharma R.K & SasiGuptha
2. Management Accounting : N.M Singhvi & Bodhan Wale
3. Management Accounting : RSN Pillai & Bhagavathi
4. Management Accounting : S.K. Gupta & R.K Sharma.
5. Management Accounts : S N. Maheswari
6. Management Accounts : S.P. Gupta

6B16 COM (CORE - XVI):INTERNATIONAL BUSINESS

No. of Credits - 4

No. of Contact hours – 90 Hours per week 5

Module I : International Business:

International Business: – Meaning – Drivers – Evolution – Strategies of going International; – Globalization: Meaning – Features – Significance – Benefits – Problems/Limitation – Forms & Stages of Globalization; – MNC: - Meaning – Nature – Goals – Defense & Critics – India’s Presence.

[20 Hours]

Module II : International Trade:

International Trade: Meaning – Benefits – Limitations – Foreign Trade Policies – Outward & Inward – Barriers to Trade – International Trade Agreements – Types; – WTO & its role; – Integration Between Countries – Levels – Impact – Growth of Trading Blocks – Major Trading Blocks – Merits & Limitations.

[20 Hours]

Module III :India’s Foreign Trade:

India’s Foreign Trade Policy – Role of RBI in Foreign Trade – EXIM Policy – Export Promotion Schemes – EPZ – EOU – SEZ – ECGC – EXIM Bank – EIC; – Documentation in International Trade: - Export Trade Documents: - Commercial Documents – Transport Documents – Financial Documents – Government Documents; – Export Declaration Forms – Export Certification – Certification of Origin - UPCDC Norms.

[20 Hours]

Module IV : International Finance:

International Finance: Nature – Environment of International Financial; – Foreign Exchange (FOREX) Market – Participants – Types of Transactions – Financial Instruments; – Exchange Rate – Theories (PPP – IFE – IRP); – Forex Risk – Forex Risk Management

[20 Hours]

Module IV :Financing International Operations:

Financing International Operations – FDI – Meaning – Definition – Strategies – Modes of FDI Investment – Benefits & Costs; – FII Investment – FII in India; – Depository Receipts

[10 Hours]

Reference:

1. International Business :Aswathappa
2. International Business : Francis Cherunilam
3. International Financial Management : Kevin
4. International Marketing : Larceny & Bhattacharya
5. International Business :P. Subba Rao, Himalaya Publishing House, New Delhi
6. International Business :V K Bhalla and S Shiva RamuAnmol Publications Pvt Ltd., New Delhi

6B17 COM (CORE - XVII):MODERN BANKING

No.of Credits -4

No.of Contact hours -90 Hours per week 5

Objectives:

To provide to the students an understanding of the fundamentals of banking and impart basic knowledge of modern banking practices

Module I

Structure of Indian Banking System – Commercial banks-functions– Balance sheet of a commercial bank – Principles -Safety, Liquidity, Profitability, Diversification of risks-Conflict between liquidity and profitability-Multiple Credit Creation: Process and Limitations

[20 Hours]

Module II

Reserve Bank of India - Constitution – Functions –Monetary and Non - Monetary Promotional and Regulatory-Methods of credit control-Quantitative and Qualitative methods.

[15 Hours]

Module III

Banker and customer – General and special relationship – Debtor and Creditor – Bailor and Bailee, Principal and Agent, Trustee and Beneficiary – Rights– Lien, Set off, appropriation, interest and charges and Law of Limitation - Obligations–HonourCheques, Maintain Secrecy – Opening of Bank Account – General Precaution to be taken by a Bank – closing of bank account - Negotiable Instruments – Promissory Note, Bill of Exchange, Cheque – Features – Crossing – types – Endorsement – types.

[25 Hours]

Module IV

Loans and advances – Principles of sound lending – Forms of advance – Loan, cash credit, overdraft, discounting – Modes of creating charge- lien, pledge, hypothecation, Mortgage-Assignment -Reverse mortgage –Guarantee.

[15 Hours]

Module V:

Technology in Banking: Need and importance –Virtual banking-ATM, Credit card, Debit card, Tele Banking- internet banking, SWIFT (Society for Worldwide Inter- bank Financial Tele communication), Concept of Core Banking – Universal banking

[15 Hours]

Reference:

1. Banking Theory and Practice - K.C Shekar
2. A Text book of banking - M. Radhaswamy& S.V. Vasudevan
3. Banking: Law and Practice - P.N. Varshny
4. Banking Law and Practice K P M Sundharam and P N Varshney — Sultan chand& Sons
5. Banking: Law and practice in India - Maheshwari
6. Banking and financial system - Vasant Desai
7. Modern Banking - K.P.M.Sundaram and E.N.Sundaram, Sultan Chand & Sons, New Delhi.

6B18 COM (CORE - XVIII):FINANCIAL MARKETS & SERVICES

No.of Credits: 3

No.of Contact hours -3 Hrs per week / 54 Hrs

Objectives of the Course:

To familiarize the students with the constituents of financial market, their interactions and the services provided by them.

Module I

Indian financial system : structure- Role of financial system in economic development –Financial markets and instruments

[4Hours]

Module II

Money market –Meaning –functions and components – Call money market – Treasury bill-Commercial bills – Commercial papers – Certificate of Deposits

[12Hours]

Module III

Capital Market- Meaning –Primary and Secondary market - Stock exchange- Functions Dematerialization and Depository services

[13 hours]

Module IV

Financial Services – meaning – nature and scope – Types - Merchant banking –Meaning, objectives and functions- Mutual funds – Meaning, objectives and types of schemes - Credit rating –Meaning, functions and major agencies (CRISIL,ICRA,CARE)- Factoring- Meaning, objectives and mechanism - Venture Capital –meaning, features, funding pattern

[25Hours]

Reference:

1. Financial Institutions &Markets : I.M. Bhole.
2. Marketing of Financial Services : V.A Avdhani.
3. Investment Management : V.K Bhalla.
4. Indian Financial System :Vasant Desai
5. A profile of Indian Capital Market :Vinayakan.
6. Financial Markets &Services : Gordon and Natarajan.
7. Financial Markets, Institutions &Services : N.K Gupta & Monika Chopra Hours]

6B20 COM (CORE - XX): PROJECT

Optional -A CO- OPERATION

3B06 COM (CORE - VI Optional A: CO-OPERATION-I) CO-OPERATIVE PRINCIPLES

No.of Credits -3

No.of Contact hours -90 Hours per week 5

Objective:

To acquaint the students with the principles of cooperation, and to familiarise them with the evolution of cooperative movement in India.

Module I

Philosophy and genesis of co-operative movement - Definition and meaning of Cooperation – ICA definition- characteristics. Evolution of co-operative principles – Rochdale principles- Reformulated principles of 1966- Redefined principles of 1995 – Application of the principles. Co-operatives as economic enterprises – its importance – differences between other forms of organizations and co-operative enterprise. Role of co-operatives in market economy – Role of co-operatives as social organizations – cooperation as a balancing factor – Co-operation as peoples’ movement – membership of co-operatives- Autonomy and democratic control - co-operation and role of leadership.

[20 Hours]

Module II

Evolution of co-operative movement: Origin of co-operative movement in England – Experiments of Robert Owen (Doctrine of circumstances – Friendly societies – Labour colonies – Labour exchanges) – Rochdale pioneers – C.W.S.S, C.W.S.-Credit societies in Germany –Raiffiesen and Schulze movement –Dairy and poultry co-operatives in Denmark – M.P.C.S in Japan –industrial co-operatives in China – collective farms in U.S.S.R. Marketing co-operatives in U.S.A – Consumer societies in Sweden.

[25 Hours]

Module III

Co-operation in India – Early experiments –Frederic Nicholson’s Report-Maclegan committee on co-operation –Co-operative planning Committee 1945 – All India Rural Credit Survey Committee –All India Rural Credit Review Committee –CRAFICARD – Kapoor Committee –Recent trends in co-operative movement with special reference to Kerala.(An over view)

[20 Hours]

Module IV

Rural credit – classification of credit based on period, purpose and security- structure of co-operative credit- three tier and two tier credit –Multi agency approach to rural credit- Institutional agencies providing rural credit – state aid to co-operatives – central assistance to co-operatives- promotional efforts and monetary assistance by government, NCDE, NHB, NABARD, etc; National Rural Credit Stabilisation Fund and National Rural Credit (L.T.O) Fund. Constitution and working of N.C.D.C – Role of N.C.D.C in the development of non credit co-operatives.

[10 Hours]

Module V

Co-operative education and training – objectives and significance – International cooperative Alliance –National Co-operative Union of India –constitution and working – NCCT-NCCE-VAMNICOM-ICM.Structural arrangement for training –co-operative training centres- co-operative training colleges- member education units – other functions. Publicity and propaganda –journal - co-operative week celebrations-co-operative flag
CAPE-ACSTI-KICMA.Organisational, structural and administrative set up of co-operative department.

[15 Hours]

Reference:

1. Theory and Practice of Co-operation in India : Kulkarni
2. Co-operative Movement in India : J. Banerjee
3. Co-operative Movement in India : F.M Hough
4. Co-operation –Principles and Practice : T.N Hajela
5. All India Rural Credit Survey Report
6. Co-operation in India : Dr. M.S Mathur
7. Theory, History and Practice of Co-operation : R.D Bedi
8. Co-operation at Home and Abroad : C.R Fay
9. Co-operation in Foreign Countries :Rajagopalan
10. Co-operation in India and Abroad : K.P Bhatnagar

4B09 COM (CORE -IX Optional A : CO-OPERATION-II)

MANAGEMNT OF CO-OPERATIVES

No.of Credits - 3

No.of Contact hours -72 Hours per week 4

Objectives:

To acquaint the students with the management and administration of different types of cooperative institutions functioning in India

Module I

Primary Agricultural Credit Societies – definition –membership-constitution, objectives and working-differences between Primary Agricultural Credit Societies and Farmers Service co-operative Societies – Deposit Scheme –crop loan system –scale of finance – preparation of annual credit limit statement – seasonality in lending and recovery – linking of credit with marketing –kissan credit card –procedure to sanction loans –needfor credit planning –development action plan –district credit plan of lead bank. Central co-operative banks – membership- objectives-constitution of board of management – problems – over dues- suggestions for improvement. Kerala State co-operative Bank – origin- membership-constitution- objectives- constitution of board of management – problems and suggestions for improvement. [16 Hours]

Module II

Long term credit –Agricultural and rural development – need for separate institutions -debentures – trustee- trust deed- Debenture Redemption Fund- Primary co-operative agricultural and rural development bank- constitution, objectives and working – Kerala State Co-operative Agricultural and Rural Development Bank -membership- constitution of board of management – objectives and working-problems and suggestions forimprovement. Procedure in granting loans- over dues in long term credit societies –NPA. [10Hours]

Module III

Non Agricultural credit societies – Primary co-operative urban banks- membership constitution, objectives and working (in brief)- Employees credit societies – membership –constitution, objectives and working (in brief)- Co-operative housing societies – importance and advantages – types of housing societies – HOUSEFED –constitution and working (in brief) – sources of funds – problems. [10Hours]

Module IV

Marketing and Processing Societies – meaning of co-operative marketing – need, importance and advantages of co-operative marketing –types of marketing societies general and commodity based marketing - objectives and functions of primary marketing societies –Kerala State Co-operative Marketing Federation Ltd.- Kerala State Co-operative Rubber Marketing Federation Ltd.- Brief study of the functioning of NAFED- Processing co-operatives – meaning and importance of co-operative marketing. Consumer co-operatives – Origin of consumer cooperative in India – need and importance of consumer co-operatives - constitution and workingof primary co-operative consumer stores –Kerala State Co-operative Consumers’ Federation - National Co-operative Consumers Federation- role of

consumer co-operatives in holding the price line –active price policy- double compartmental system- super market- Neethistore - students’ consumer store. [16 Hours]

Module V

Industrial co-operatives – handloom societies – types- cottage and factory type constitution, objectives and working of primary handloom weaver’s co-operative societies and HANTEX-Coir co-operatives – types-objects and working- primary coir societies and COIRFED-Dairy co-operatives - Anand pattern-objects and working primary milk producer’s co- operative society- Regional co- operative milk producer’s union –MILMA-NDDB- problems of dairy co-operatives –role of co-operatives in rural development. Brief study of handicraft societies –khadi and village industrial societies – serified societies –SC/ST societies –Federation (brief study) –NSFDC –Fisheries societies- MATSYAFED –Federation of women co-operative societies – Labour contract cooperatives –Farming societies –Motor transport co-operatives- Co-operative printing press- Dinesh Beedi –RAIDCO-SPCS-CAMPCO-RUBCO-IFFCO-KRIBHCO. [20 Hours]

Reference:

1. Theory and practice of co-operation in India : Kulkarni
2. Co-operative Movement in India : J. Banerjee
3. Co-operation Principles and Practice : T.S Balan
4. Co-operation principles and practice : T.N Hajela
5. Co-operation in India : Dr. M.S Mathur
6. Theory, history and practice of co-operation : R.D Bedi
7. Madras co-operative Manual co-operativemovement in India : Vol. I, II and III : J.C Rajan
8. Co-operation at home and abroad : C.R Fay
9. Co-operation in foreign countries :Rajagopalan
10. Co-operation in India and abroad : K.P Bhatnagar.

5B14 COM (CORE -XIV Optional A : CO-OPERATION-III)
CO-OPERATIVE LAWS

No.of Credits - 3

No.of Contact hours -72 Hours per week 4

Objectives:

To give the students an awareness of the historical perspective of co-operative legislation in India and Kerala and to equip them with the Kerala Co-operative Societies Act and Rules,1969.

Module I

History of co-operative legislation in India (A brief study)-Co-operative Credit Societies Act 1904 and Co-operative Societies Act 1912- Multi- State Co-operative Societies Act (Broad features only)
 [15 Hours]

Module II

Kerala Co-operative Societies Act and Rules 1969 – Historical back ground- Definitions – Registration of co-operative societies –Byelaws - Amendment- Amalgamation and division of societies- Membership- Rights, duties and liabilities – Withdrawal and expulsion.
 [12Hours]

Module III

Management of co-operatives – general body –Managing committee- disqualification of committee members- Election of committee members- supersession of committee. Election of president –Privileges of societies- State aid to co-operatives.Appointment of employees - Co-operative Service Examination Board.
 [15 Hours]

Module IV

Meetings – Annual general body meeting- special meetings. Requisites of a valid meeting – agenda - quorum- notice- minutes- duties of secretary- inspection, inquiry and surcharge.
 [15 Hours]

Module V

Winding up of societies – liquidator- powers- cancellation of registration .
 [15 Hours]

References:

1. Kerala Co. op. Societies Act and Rules : Pillai
2. Kerala Co.op Societies Act and Rules : T.S Balan
3. Law for the Co.operatives : R.O Bedi
4. Law and Management of Co. operatives : Trivedi. BB
5. Co.operative Act and Rules : N.A Kareem
6. Co.operative Societies Act and Rules :Thankappan
7. Bare Act
8. Cooperative democracy in Action : O.R Krishnswami
9. Legal aspects of co-operation : P.M Natesan,N.JShaji, &V.S Anilkumar.

6B19 - COM (CORE -XIX-Optional A : CO-OPERATION-IV)
CO-OPERATIVE ACCOUNTING AND LEGISLATIONS

No.of Credits -3

No.of Contact hours -90 Hours per week 5

Objectives:

To familiarize the students with co-operative accounting techniques and the legal framework underlying it.

Module I

Co-operative Accounting – features- Day book- R &D – Profit and loss account – Balance sheet. [20 Hours]

Module II

Books and Registers to be maintained by co-operative societies- Audit of co-operative societies– Director of Co-operative Audit. [15 Hours]

Module III

Disputes and their settlement – co-operative Arbitration court- co-operative Tribunal. [15 Hours]

Module IV

Co-operative unions – objectives- constitution- functions . [10 Hours]

Module V

Indian Penal code – offence – misappropriation- criminal breach of trust –Forgery .Code of civil procedure – service of summons – properties not liable to attachment-writ– injunction- appeal, revision and review. Indian Evidence Act – oral and documentary evidence - primary and secondary evidence – Kerala Chitties Act. [30 Hours]

Reference:

1. Cooperative Societies Laws in Kerala : P.N Mohanan
2. Kerala Co.op Societies Act and Rules : T.S Balan
3. Law for the Co.operatives : R.O Bedi
4. Law and Management of Co. operatives : Trivedi. BB
5. Co-operative Act and Rules : N.A Kareem
6. The Co-operative Societies Act and Rules ,1969 : E.O Thankappan
7. Advanced Accountancy-Vol. I : S.P Jain & K.L Narang

OPTIONAL - B

COMPUTER APPLICATION

3B06COM (CORE -VI Optional B : COMPUTER APPLICATIONS-I) COMPUTER LANGUAGES AND SOFTWARES

No.of Credits -3

No.of Contact hours -90 (Theory :54 hours; Practical : 36 hours) Hours per week 5

Objectives:

To acquire knowledge about programming languages and to develop skill in creating power point and blog.

Module 1

Computer –meaning – definition-characteristics-merits- demerits- historical overview-generation of computer-structure-peripherals-memory-types of memory-input output devices-secondary storage devices latest invention- (10 Hours)

Module II

System concepts- meaning –definition-features-types of system -control in information system-system design-Operating system –introduction-functions-objectives-types of operating system- multi programming-batch processing -online, real-time processing system-time sharing-Concept of GUI-Artificial Intelligence-Virtual Reality-application of both (14 Hours)

Module– III

Computer language –low level and high level language-meaning-features-advantages and disadvantages- Programming concepts – Algorithms – Flow charts –symbols used -Characteristics – programming languages –C ,C++ ,java uses and importance (26 Hours)

Module IV

Software-meaning definition, types –concept of blog – creation of blog-uses- (18 Hours)

Module V

Application software Power point – Introduction- pp terminology-features-steps-creating presentation-uses of PowerPoint presentation –advantages –demerits-preparing master slides-Formatting-layouts-insertions -color scheme-adding graphic presentation-special effects-running the slide show (22 Hours)

Theory – 3 Hours / week.

Practical – 2 Hours / week. -Blog creation & Power point presentation

References

1. Programming in ANSI C, E. Balagurusamy.
2. The C programming Language, Kernighan BW and Ritchie.
3. Let us C, Yeshavant. P. Kanetkar.

**4B09COM (CORE -IX OptionalB: COMPUTER APPLICATIONS-II)
ELECTRONIC DATA PROCESSING & COMPUTER APPLICATION**

No.of Credits -3

No.of Contact hours -72 (Theory :36 hours; Practical : 36 hours) Hours per week 4

Objectives:To update and expand skills in electronic data processing and computer application in business operation

Module I

Data processing and numbering system – data-information –Types of dta processing – manual – mechanical – electronic – data processing cycles – advantages of EDP – Logical Gates – AND, OR, NOT, NOR, Truth Tables – Number System – binary – octal – hexadecimal [15 Hours]

Module II

Operating System – Introduction of DOS – Internal Commands – External Commands – Introduction to Windows – Elements of Windows – Cascading & tiling of windows – my computer – windows explorer – Searching of files & Folders – Creating, deleting, renaming, copying and merging folders – Free software – Linux an overview [15 Hours]

Module III

E Commerce – E Governance – B2B- B2C, C2C, C2B – Busiess application of E commerce- E Governance – Online financial service- Stock Trading – E Broking – E Filing - Page maker-use – characteristics- Creating & opening publications –working in Page maker window – setting defaults and preferences – viewing pages – using tool box – working with text & Graphics – moving between pages – adding & deleting pages – naming & saving a publication- closing a publication [20 Hours]

Module V

Soft ware packages in Social Science (SPSS) Starting SPSS- terminology – Case – Variables and levels – system missing & User – defined missing values – identification numbers & case numbers – Procedure – Fundamental definitions – Sample, descriptive statistics –nominal scale – ordinal scales- interval scales – ratio scales – quantitative data – categorical or frequency data- Parametric & non parametric data & test- dependent & independent variables - [22 Hours]

Theory: 2 Hours/week

Practical: 2 Hours/week – Page maker & SPSS

5B14COM (CORE -XIV OptionalB: COMPUTER APPLICATIONS-III) PROGRAMMING LANGUAGES

No.of Credits -3

No.of Contact hours -4 Hrs per week / 72 Hrs (Theory : 36 hours; Practical : 36 hours)

Objectives:

1. To acquire knowledge about programming in Java.
- 2 To develop skill in writing program in Java.

Module I

Introduction to object oriented programming – characteristics of OOP – data abstraction – encapsulation – polymorphism – inheritance – advantages of OOP – application of OOP.

[8 Hours]

Module II

Introduction to java – features – elements of java language – execution fo Java program – JVM – Java tokens – java character set – data types – keywords – identifiers – literals – operators – expressions – constants – variables and data types. Looping – if statement etc

[16 Hours]

Module III

SQL – DDL- DML- statements – CREATE TABLE – constraints – Adding constraints – NOT NULL – UNIQUE – PRIMARY _ KEY _ ALTER TABLE MODIFY _ TABLE_ DROP- TABLE INSERT- INTO – UPDATE – SELECT statements- DISTINCT – WHERE Clause using relational and logical operators with WHERE clause- conditions based on a range – BETWEEN – Conditions based on pattern matches – LIKE – Aggregate – functions – AVG – sum count – MAX – MIN- group by – order by

[18 Hours]

Module IV

The internet and WWW- overview – meaning – history – internet services- Using browser – navigating Web – Closing browsing – Searching – web sites – mail services – features of internet – on line business – commerce & WWW -

[16Hours]

Module V

Hyper text Markup Language - structure of HTML document – Tags & attributes – Syntax of Tag – starting and ending Tag – tag without ends – document content – document element - <html> tag – dir and lang – attributes; <title> tag; documents body - <body> tag; text basics, division & paragraphs, heading, physical styles tags, action attributes, <input> tags – Controls, check boxes, radio buttons, submission buttons, hidden fields, labeling & grouping

[14 Hours]

Theory – 2 Hours / week.

Practical – 2 Hours / week.Java, HTML, SQL

References:

1. The Complete Reference, Herbert Schildt.
2. Programming with Java, A Primer, E. Balagurusamy.

**6B19COM (CORE -XIX OptionalB: COMPUTER APPLICATIONS-IV)
ACCOUNTING PACKAGES – TALLY**

No.of Credits -3

No.of Contact hours – 5 Hrs 90 Hrs(Theory :54 hours; Practical : 36 hours)

Objectives :

1. To acquire knowledge about the tally accounting package.
2. To develop skill in preparing financial statements in Tally.

Module I

Basics of accounting, features of tally – technological advantages, Transactions, journal, ledger, rules for debit and credit.- Creation of company – group – default group – ledger etc. – modification – alteration – deletion of company – voucher entry – default vouchers – [22Hours]

Module II

Creation of trial balance – balance sheet – profit and loss account.- detailed form- centred form- alterations – Printing reports & options [19 Hours]

Module III

Cost category – cost centre – stock group – stock item – (creation – deletion – alteration – modification). [20 Hours]

Module IV

Budget – creation– deletion – alteration – Bank Reconciliation Statements [9 Hours]

Module 5

TDS – Generation & reconciliation of TDS – Chellan- filling of returns E TDS returns – Calculation of VAT – Fund flow statements- Calculating financial ratios (20 Hours)

Theory – 3 Hours / week.

Practical – 2 Hours / week. – Final Statement of Account preparation, Cost Category, Bank reconciliation , Budgets , TDS & VAT

Record keeping is compulsory for internal valuation

References

Tally 7.2 – Nadhani.

Accounting – Laser.

OPTIONAL- C

FINANCE

3B06 COM (CORE - VI Optional C: FINANCE- I)

FINANCIAL MANAGEMENT

No.of Credits -3

No.of Contact hours -90 Hours per week 5

Objective :To acquaint the students with the fundamental concepts of corporate finance and the various finance functions.

Module I

Financial Management :-Finance - Definition - Nature and scope of finance function - Financial Management - Meaning – Scope, goals and Objectives – Profit maximization Vs Wealth maximization – finance, investment and dividend functions - Role of finance manager.

[10 Hours]

Module II

Economic evaluation of investment projects: Nature of investment decisions – investment evaluation criteria – payback period method -Average rate of return method- - NPV – IRR – capital rationing- capital budgeting under risks and uncertainty.

[25 Hours]

Module III

Working capital management: Meaning, significance, factors and types of working capital –principles of working capital management- operating cycle method of estimating working capital.

[15Hours]

Module IV

Capital structure — Meaning- planning the pattern of capital structure – factors influencing the pattern of capital structure- Theories of capital structure – NI approach ;NOI approach- traditional theory- MM theory (Theoretical aspects only)

[20 Hours]

Module V

Cost of capital:– Meaning- significance – determination of cost of capital – computation of cost of individual components – cost of debt – preference capital –equity capital-retained earnings-Weighted average cost of capital.

[20 Hours]

Reference :

1. Financial Management : I.M Pandey.
2. Financial Management : M.Y Khan & S.P. Jain
3. Financial Management : Dr. Prasannachandra
4. Financial Management : Ravi M. Kishore
5. Financial Management : Dr. S.N. Maheswari
6. Financial Management : P.V. Khulkarni
7. Financial Management : R.K Sharma &ShasiK.Guptha.

4B09 COM (CORE -IX OptionalC :FINANCE II)
INVESTMENT MANAGEMENT

No.of Credits - 3

No.of Contact hours -72 Hours per week 4

Objectives:

To facilitate the students to understand the concepts of investments and to enable them to analyze the risk and returns characteristics of securities and portfolios in a dynamic market environment.

Module I

Investment – Meaning, Definition- Need – Benefits –Investment alternatives-Investment attributes-Investment v/s speculation-gambling- Role in Economic Development – Factors influencing investment-Different investment avenues – Salient features – Return – Meaning – Types – Risk- Meaning – Sources of Risk. [12 Hours]

Module II

Securities: Different types of securities – Equity, Debt, Preference shares, money market instruments, Government securities, swaps, options and derivatives,- Mutual funds: entities in mutual funds –types of schemes [15 Hours]

Securities Market: Participants-Primary Equity market- methods of raising equity-stock invest- book building-Secondary equity market-BSE and NSE-Sensex and Nifty-Procedure for buying and selling share. [18 Hours]

Module IV:

Security Analysis: Fundamental analysis – Economic, industry and company analysis – Technical analysis – Tools- Charting techniques-(Basic concepts only) [12 Hours]

Module V

Portfolio Management Process : Meaning and types of portfolio – Scope and Objectives of Portfolio Management - Portfolio Management Process (Theory only) [15 Hours]

Reference:

1. Investment Analysis & Portfolio Management :Prasanna Chandra, Tata McGraw Hill
2. Investment Management :Saram Harry , Prentice Hall
3. Portfolio Management : Francis &Aricher
4. Portfolio Management : S. Kevin
- 5.Security Analysis & Portfolio Management : PunithavathyPandyan, VikasPublishing House, Pvt. Ltd

5B14 COM (CORE-XIV Optional C :FINANCE-III)
SERVICE TAX AND VAT

No.of Credits -3

No.of Contact hours -72 Hours per week 4

Objectives: This course aims to provide knowledge on the Indirect Tax. On successful completion of this course, the student should be able to file Service tax and VAT

Module I

Indirect Taxes – Introduction - Special features of Indirect Taxes - Contribution to government revenues - Taxation under the constitution - Advantages and Disadvantages of Indirect Taxes - Basic Concepts of service and service tax – extent and application – Charge of service tax(section 66B)- Person and deemed person – Definition of service - concept of section 65B(44)- Role of consideration – Activity of transfer of title of goods/immovable properties – transactions in Money or actionable claim

(15 HOURS)

Module II

General provisions on Point of taxation – Valuation, Section 67 and Section 67(13) – Inclusion/exclusion of expenditure from cost – Bundled service, Section 66F(3) – Payment of service Tax, Section 68 – Manner of Payment – Credit of service tax - Registration and Records for service tax

(20 HOURS)

Module III

Taxable services – Renting of immovable property – Transport of passenger and related services – Transportation of goods – Goods Transport Agency- Works contract service – Tour Operator Service

(12HOURS)

Module IV

Concepts and scope of VAT – VAT and CST – Operation of VAT – Variance of VAT – Extend of credit on input/ capital goods – methods of computation of VAT – Merits and demerits – concept of input and output tax – Input tax credit, meaning and scope – Utilisation and treatment of credit – Small dealers – meaning and treatment – Compensation scheme – VAT Incentives - Registration and cancellation (General and Kerala VAT Act 2003) – VAT invoice – VAT records – VAT Return - Assessment and audit .

(25 HOURS)

Consider the Current rate for calculations

Books for Reference:

1. V.S. Datey, “Indirect Taxes”, Taxmann Publications (P) Ltd., New Delhi 2002
2. Balachandran, “Indirect Taxation”, Sultan Chand &Co., New Delhi 2006.
3. R.L. Gupta &V.K.Gupta, “Indirect Tax”
4. VineethSodhani –“Indirect Tax laws- Module II” Tax Mann Publications (P) Ltd., New Delhi 2002
5. Muhd Rafi – –“Indirect Tax laws- Bharat Publishing House in Karol Bagh, Delhi
6. Bangar’s –“Indirect Tax laws– AadhyaPrakashanPvt. Ltd
7. Kerala VAT Act

6B19 - COM (CORE -XIX-Optional C :FINANCE -IV)
CORPORATE TAX PLANNING

No.of Credits -3

No.of Contact hours -90 Hours per week 5

Objective: To provide in-depth knowledge of direct tax laws and their impact on decision making.

Expected learning outcome: Students will get working knowledge regarding legitimate way of tax planning under different provisions of the Income-tax Act, 1961. A study of this paper will be helpful in taking different financial/managerial decisions after taking into consideration the impact of direct tax laws.

Module I

Tax planning, Tax management, Tax evasion, Tax avoidance. Corporate tax in India - Types of companies - Residential status of companies and tax incidence - Tax liability and Minimum Alternate Tax- Tax on distributed profits [12 Hours]

Module II

Tax planning with reference to setting up of a new business: Locational aspect, nature of business, form of organization - Tax planning with reference to financial management decision -Capital structure, dividend including deemed dividend and bonus shares - Tax planning with reference to specific management decisions -Make or buy; own or lease; repair or replace- Tax planning with reference to employees' remuneration - Tax planning with reference to sale of scientific research assets - Tax planning with reference to receipt of insurance compensation - Tax planning with reference to distribution of assets at the time of liquidation- [40 Hours]

Module III

Special provisions relating to non-residents - Double taxation relief - Provisions regulating transfer pricing - Advance rulings [15 Hours]

Module IV

Tax planning with reference to business restructuring – Amalgamation – Demerger- Slump sale- Conversion of sole proprietary concern/partnership firm into company - Transfer of assets between holding and subsidiary companies [23 Hours]

References:

1. Singhania, Vinod K., KapilSinghania and Monica Singhania, “Direct Taxes Planningand Management” ,Taxmann Publications Pvt. Ltd., New Delhi.
2. Ahuja, Girish., and Ravi Gupta, “Corporate Tax Planning and Management” , BharatLaw House, Delhi.
3. Pagare, Dinkar., “Direct Tax Planning and Management” , Sultan Chand and sons,New Delhi.
4. Goyal, S.P., “Direct Tax planning” ,SahityaBhawan, Agra.
5. Acharya, Shuklendra and M.G. Gurha, “Tax Planning under Direct Taxes” , ModernLaw Publication, Allahabad.
6. Mittal, D.P., “Law of Transfer Pricing” ,Taxmann Publications Pvt. Ltd., New Delhi.

Journals

1. Income Tax Reports, Company Law Institute of India Pvt. Ltd., Chennai.
2. Taxman, Taxmann Allied Services Pvt. Ltd., New Delhi.
3. Current Tax Reporter, Jodhpur.

OPTIONAL - D

MARKETING

3B06COM (CORE -VI Optional D : MARKETING-I)

MARKETING PRINCIPLES

No.of Credits -3

No.of Contact hours -90 Hours per week 5

Objectives :

To provide basic knowledge about the concepts, principles, tools and techniques of marketing

Module I

Introduction-Marketing – Meaning- Nature scope and importance of marketing-modern concepts of marketing – marketing functions.

[10 Hours]

Module II.

Marketing mix: Marketing mix – meaning- importance- product- meaning- product planning and development – product life cycle (PLC) – Product time/ mix- Building brand equity- packing- labeling- product positioning.

[20 Hours]

Module III

Pricing- Meaning and definition- steps in pricing – pricing strategies – types- consumer reactions – factors influencing consumer reactions.

[15 Hours]

Module IV.

Channels of distribution- Meaning and definition – Physical distribution – middlementypes-functions of middlemen- factors to be considered in selecting channels – modern channels of marketing – tele-marketing - internet marketing- net work marketing customer relationship marketing.

[25 Hours]

Module V.

Services Marketing: Introduction – nature-types- bank marketing - insurance- tourismconsultancy – hospitals (An Overview).

[20 Hours]

References:

1. Principles of Marketing - Philip Kotler
2. Fundamentals of marketing - William Stanton
3. Marketing Management - VS Ramaswamy& S Namakumari
4. Marketing Management - RajanSaxena
5. Marketing Management - Sherlakar .S.A
6. Marketing Management - Raman B.S
7. Services Marketing - S.M. Jha
8. An . Essence of Services Marketing - Pay naAdrim
9. Services Marketing - Christopher .H Lovelock

4B09COM (CORE -IX Optional D : MARKETING-II)

CONSUMER BEHAVIOUR

No.of Credits - 3

No.of Contact hours -72 Hours per week 4

Objectives :

To enable the students to understand the factors and processes underlying the buying behavior of consumers.

Module I

Introduction to Consumer Behaviour- A managerial & consumer perspective; Need for studying consumer behaviour- Applications of consumer behavior knowledge; current trends in Consumer behaviour; Market segmentation & consumer behavior [12 hours]

Module II

Individual determinants of Consumer behaviour: Consumer needs & motivation; personality and self concept; consumer perception; learning & memory; nature of consumer attitudes; Consumer attitude formation and change [15 hours]

Module III

Environmental determinants of consumer behaviour: Family influences; the influence of culture; subculture & cross cultural influences; group dynamics and consumer reference groups; social class & consumer behaviour. [15 hours]

Module IV

Consumer decision making process- types of buying- straight buy- Modified re-buy- New task buying- types of products & decision making process- conveyance goods, shopping goods specialty goods Steps in decision making process - problem recognition- need, description, information – search- evaluation of alternatives – selection criteria- buying- post purchase behavior. [18 hours]

Module V

Concept of Consumer Satisfaction; Working towards enhancing consumer satisfaction; sources of consumer dissatisfaction; dealing with consumer complaint. Concept of consumerism; consumerism in India; the Indian consumer; Reasons for growth of consumerism in India-Relevance of Consumer Protection Act, 1986.

[12 hours]

References

1. Consumer behaviour :Hawkings, Best Mc.Graw Hill International .
2. Consumer behaviour : Leon. G Schiffman
3. Consumer behaviour- Concepts & Applications :Loudson Dalla
4. Principles of Marketing : Philip Kotler
5. Consumer Behaviour In Marketing Strategy : John .A. Howard.
6. Consumer Behaviour In India :Anitha Ghatale
7. Problems of Consumer Behaviour in India : A. Sarkar
8. Consumer Behaviour :Sontakki

**5B14COM (CORE -XIV Optional D : MARKETING-III)
PROMOTION MANAGEMENT**

No.of Credits - 3

No.of Contact hours – 72 Hours per week 4

Objectives :

This course is intended to familiarize the students with the theory and practice of advertising and the sales promotion measures and techniques.

Module 1.

Promotion: Meaning and definition – importance of sales promotion- promotion mix tools-factors deciding promotion mix.

[15 Hours]

Module II.

Advertising – meaning, objectives & importance - advantages – advertising effects – economic and social – advertising agency-advertising budgets - media – types – print - radio- TV & others – advantages & disadvantages.

[18 Hours]

Module III.

Personnel Selling: Meaning- importance- principles of personal selling- steps in personal selling process

[12 Hours]

Module IV

Sales promotion and publicity: Objectives – purpose- dealer promotion- consumer promotion- methods and techniques – publicity- meaning, scope and objectives elements of publicity- public relations- press relation.

[22 Hours]

Module V

Advertisement Copy: Preparation of advertisement copy- project work

[5 Hours]

Reference:

1. Advertising : Morris James .S
2. Advertising theory & practice :Sandya C.H and Trybanger
3. Marketing Practices and Marketing Strategy : B. Rasheed Ajay.
4. Foundations of Advertising Theory &Practice :Chunnawalia& K.C Sethia
5. Sales Promotion : Tony Puelus
6. Advertisement Management :Aaker Paul.

6B19COM (CORE –XIX- Optional D : MARKETING-IV)
MARKET RESEARCH

No.of Credits -3

No.of Contact hours -90 Hours per week 5

Objectives :

To enable the students to understand the process, tools and techniques of marketing research.

Module I

Marketing Research: Introduction – Meaning - definition- importance- nature and scope- objectives- Marketing Information System- need, importance and types- market research Vs marketing research- limitations. [15 Hours]

Module II

Marketing Research Process: Problem identification – definition – developing a research proposal – research design – meaning and importance – steps in marketing research process. [15 Hours]

Module III

Sources of Data: Primary and secondary data- Relative advantages and disadvantages; methods of collection of primary data; construction of questionnaire and interview schedule; scaling and measurement; Sampling designs and sample size- decisions; organizing data collection & field force - collection methods- observationsquestionnaire- interview schedule – pilot survey and online survey. [20 Hours]

Module IV

Data analysis & interpretation: Need and importance –Editing, coding and tabulation of data- tools - parametric and non- parametric tests. –; techniques of data analysis; testing of hypothesis; tests of significance; analysis of associations; analysis of experiments; interpretation of data. [30 hours]

Module V

Report Writing and Presentation: Role & types of report; content of report; principles of report preparation; Presentation & Communication. [10 Hours]

Suggested assignment : Preparation of a project report based on the market survey of a consumer product.

References:

1. Marketing Research : David. J Lucle& Ronald S. Robin
2. Marketing Research : Measurement & methods – Donald. S Tull& Dell Hoclis
3. Marketing Research Principles: Applications and cases - Sharma D.D
- 4 Marketing Research :Geol .B.S
5. Market Research : Paul Hague
6. Statistical Methods : S.P Guptha
7. Business Statistics : B.N Gupta
8. Research Methodology : O.R Krishnaswamy.
9. Research Methodology : C.R. Kothari

OPEN COURSES
5D01COM(Open Course-1):BASIC ACCOUNTING

No. of Credits: 2

No. of Contact Hours: 36 Hours per week 2

Objectives:

To enable the students to acquire knowledge of accounting principles and practice

Module- I

Introduction :Basic Accounting concepts - Kinds of Accounts – Double Entry BookKeeping – Rules of Debit and Credit.

[6Hours]

Module- II

Recording of Transactions: – Preparation of Journal and Ledger Accounts- Simpleproblems .

[8 Hours]

Module- III

Subsidiary books - cash book – types of cash book – problems(single column and twocolumn only) - purchase book - sales book - sales return - purchase return books –Journal proper

[6 Hours]

Module - IV

Trial balance – Meaning and purpose-Preparation of trial balance

[6 Hours]

Module -V

Financial Statements –Trading and Profit & Loss Account – Balance sheet – Simple Problems

[10Hours]

(Theory and problems may be in the ratio of 30% and 70% respectively)

Reference Books:

1. Grewal, T.S: Double Entry Book Keeping
2. Jain and Narang: Advanced Accountancy
3. Shukla and Grewal: Advanced Accountancy
4. Gupta and Radhaswamy: Advanced Accountancy
5. Gupta R.L: Advanced Accountancy

5D01COM (Open Course-1): FINANCIAL SERVICES

No. of Credits: 2

No. of Contact Hours: 36 Hours per week 2

Objective:

To give an understanding to the students about the various financial services rendered by the commercial banks and financial institutions in India in the globalised economic scenario.

Module I

Financial system-Meaning-Nature and Role- Indian Financial System-Financial Intermediaries: Banking Institutions.-Non- Banking Institutions: Mutual Funds-Insurance companies -Housing finance Companies-Financial markets-Capital Markets & Money Markets -Financial Instruments: short-medium-long term

[15 Hours]

Module II

Financial Services-meaning-importance- components-Depository Services- Custodial services-Credit Rating-Credit rating agencies- procedure-methodology-symbols and grades.Factoring- Forfeiting - merchant Banking-Leasing-Hire purchase-Guaranteeing-Portfolio management-Under writing-Venture capital. (Basic Concepts only)

[16 hours]

Module III

Stock broking- Stock brokers-Sub brokers-Foreign brokers- Stock market trading-Derivative trading

[5 hours]

Reference:

1. Indian Financial System Bharati V .Pathak
2. Merchant Banking and Financial services Dr .S.Gurusamy
3. Indian Financial system Dr .S. Gurusamy
4. Indian Financial system P.N.|Varshney D.K.Mittal
5. Financial Services D.Joseph Anbarasa ,V.K.Boominathan
P.Manoharan&G.Gnanaraj
6. Financial Services : M.Y Khan. .

5D01COM (Open Course –I) E-COMMERCE

No.of Credits -2

No.of Contact hours -36 Hours per week 2

Objectives :

To give an understanding to the students about the need for E-commerce, its operational framework, the major areas of E- Commerce applications and to give an exposure to the cyber laws.

Module I

Introduction : Business operations – Basic features – Elements- limitations of traditional commerce – E-commerce- origin- growth- basic technologies- features- components advantages- limitations- types of E-commerce.

[6 Hours]

Module II

E-Commerce – operational framework & security . Computer system- Hardware –Software- Networks- Types- Extranet- Internet- Basics- feature- internet-services- Email– Internet Addressing – URL- www- web browsers- types- internet protocol- HTML –HTTP- Internet vulnerable- Hacking, Data theft, vandalism, cyber frauds, cookies, spanner etc- protection measures- pass words- firewalls, encryption , website protection .

[10Hours]

Module III

Web Commerce: Electronic market place- features- advertising and online marketing purchase online- Handling money on net – Electronic Payment Systems- types- credit cards- electronic Cheque- Electronic Data Interchange – meaning, components- business application.

[10 Hours]

Module IV

Cyber Laws: Information Technology Act 2000 – scope- definitions – objectives authentication of electronic records – powers of central Govt.- Certifying authority duties of subscribers – digital signature- private key, public key- penalties and adjudication - CRAT- Offences.

[10 Hours]

Reference:

1. Information Technology : BS Jolly & K.S Jolly (Suchitha Prakashan)
2. A profile of information Technology-Computer Digest : HR Banerjee (Jaico)
3. Electronic Commerce : Efraim Turban, Jae Lee, David King & Michael Chung (Pearson Edn. Asia, Delhi)
4. Frontiers of electronic commerce : Ravi Kalkotta & Andrew B Whinston (Wesley, Delhi)
5. E-Commerce John Wiley & Sons, Heary Et al.

**5DO1COM (Open Course- I) INSURANCE AND RISK
MANAGEMENT**

No. of credits : 2

No. of contact hours : 36 Hours per week 2

Objective

The objective of this course is to give an exposure to the students to the recent developments in the insurance industry and risk management in India.

Module I:

Introduction- Meaning, definition, nature and functions of insurance-Principles of insurance- insurance documents.

(6 hours)

Module II:

Insurance sector reforms in India- IRDA- Role and functions-TAC-Insurance Ombudsman.

(10 hours)

Module III:

Types of insurance- Meaning and features of life – Marine, Health, Fire and other diversified insurance products-Micro insurance- Rural insurance.

(8 hours)

Module IV:

Insurance risk- meaning and types-sources of risk- Risk Management : meaning and definition-personal and corporate risk management-stages in risk management process (A brief study).

(12 hours)

Reference:

1. Principles of Risk management & Insurance : George E Rejda
2. Risk Management & Insurance : Scott Harrington
3. Risk Management & Insurance : C. Arthur Williams
4. Insurance Industry : ICFAI Publication.

Question Paper Pattern of Common, Core, Complimentary and Open Courses

Part A) 4 questions (answer in one word) carrying 1/2 mark each - Compulsory 2 marks

Part B) 4 out of 6 questions (answer in one or two sentences) carrying 1 each4 marks

Part C) 6 out of 8 questions(answer in a paragraph) carrying 3 each.....18 marks

Part D)2 out of 3 questions (Essay type) carrying 8 each 16 marks

Total 40 marks

Question Paper Pattern of Courses having Practical Examinations

Part A) 4 questions (answer in one word) carrying 1/2 mark each - Compulsory 2 marks

Part B) 2 out of 3 questions (answer in one or two sentences) carrying 1 each 2 marks

Part C)3 out of 4questions(not more than one page) carrying 3 each..... 9 marks

Part D) 1 out of 2 questions (Essay type) carrying 7 each 7 marks

Total 20 marks

Model Questions

1B01 COM (CORE- I) MANAGEMENT CONCEPTS & PRINCIPLES

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. What is PERT?
2. Management optimizes constraining -----
3. The concept of administrative theory was developed by -----
4. What is MBO

[4 x ½ = 2]

PART B

Answer any four questions. Each carries one mark.

5. What is social audit
6. What is esprit de corps
7. What is budgeting
8. What is pen system approach
9. What is theory of expectancy
10. What is Gantt chart

[4 x 1= 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. “Management principles are universally applicable” critically comment
12. How policies and procedures of an organization influence planning
13. Explain scope of authority, responsibility and accountability
14. Why the study of attitude is essential for HRD
15. Critically review the contributions of Maslow theory
16. “Leaders are born and not made” Do you agree with this statement? Justify your answer
17. Discuss in what way planning and controlling are related
18. Why is it important for structuring an organization

[6 x 3 = 18]

PART D

Answer any two questions. Each carries eight marks.

19. Explain different approach to management
20. Explain recruitment functions and why such functions are important for an organization
21. Discuss how morale can influence productivity

[2 x 8 = 16]

1B02COM(CORE –II): Financial Accounting

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. Document sent by the consignor to the consignee indicating the details regarding the goods sent by him is called
2. Accounting for understanding the contribution of natural resources to economic development and costs imposed by resource degradation is called
3. The result of Income and expenditure account is called
4. A transaction relating to erecting charges of machinery being debited to erection charges account is an example of

[4 x ½ = 2]

PART B

Answer any four questions. Each carries one mark.

5. What is memorandum joint venture account?
6. What is capital fund?
7. Define Trial Balance.
8. What do you mean by going concern concept?
9. What is del credere commission?
10. What is accounting cycle?

[4 x 1= 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks

11. What are subsidiary books? Explain the advantages of maintaining subsidiary books?
12. Define Accounting Standards. Mention its objectives.
13. What are the different methods calculating interest in account current?
14. State the basic principles which help you in deciding whether any particular item should be regarded as capital, revenue or deferred revenue.
15. Pass journal entries to rectify the following errors.
 - (a) Sale of office car recorded as sales ₹70,000
 - (b) Cash received from Lal ₹5,000 has been recorded in cash book as ₹500
 - (c) Payment for installation of machinery debited to wages account ₹1,000
 - (d) Under casting of sales book by ₹700
 - (e) Total of discount column on credit side of cash book posted to the credit ₹230
 - (f) ₹1,500 paid to Y wrongly posted to the account of X

16. From the following particulars of bills of exchange find the average due date

<u>Date of drawing the bill</u>	<u>Amount</u>	<u>Tenure of the bill</u>
5.3.2012	2000	3 months
8.4.2012	6000	60 days
20.6.2012	5000	30 days
10.7.2012	3000	2 months

17. Williams of Chennai consigned 300 chests of tea at ₹7,000 on July 2012, to Johnson of Mumbai paying a freight of ₹14,000 and insurance of ₹7,000. Johnson sold 250 chests at ₹7,700 per chest. He spent ₹5,500 as freight and ₹3,500 as godown rent. He is entitled to a commission of 8% on sales. Show consignment account in the books of Williams
18. on 2nd January 2012, Adarsh opened an account current with Punjab National Bank and deposited a sum of ₹1,00,000. **He further deposited the following amounts.**

15th January ₹36,000 12th March ₹24,000 10th May ₹48,000

His withdrawals are as follows:

15th February ₹78,000 10th April ₹90,000 15th June ₹42,000

Show the account of Adarsh with Punjab National Bank . Interest is to be calculated at 7% on debit balance and 3% on credit balance.

[6 x 3 = 18]

PART D

Answer any Two questions. Each carries eight marks.

19. Following is the receipts and Payments account of Kennedy Club for the year ended 31.12.2012

<u>Receipts</u>	₹	<u>Payment</u>	₹
To Balance b/d	25,000	By Salaries	8,000
„ Subscription	55,000	„ Rent	9,000
„ Donations	6,500	„ Postage and telegram	1,500
		„ Stationery	900
		„ Investments	4,000
		„ Sundry expenses	18,500
		„ Balance c/d:	
		Cash in hand	18,600
		Cash at Bank	26,000
	----- 86,500 =====		----- 86,500 =====

You are required to prepare an Income and Expenditure account and Balance sheet after making the following adjustments:

- Subscription outstanding on 31.12.2012 amounted to ₹5,000 and subscription received include ₹2,000 for 2011
 - Salaries unpaid on 1.1.2012 ₹1,500 and at 31.12.2012, ₹1,000
 - Rent was paid to the extent of ₹750 at 31.12.2012
 - One half of the donations should be capitalized.
 - On 1.1.2012, the club had sports equipment worth ₹ 25,000 and furniture ₹15,000
- 20. You are given a Trial Balance as at 31.12.2012. Prepare Trading and Profit and Loss account and Balance sheet for the period after taking into consideration the following adjustments.**
- Wages ₹1500 paid for erecting machinery was debited in wages account
 - Write off depreciation on Plant 5%, furniture 6% per annum
 - Provide for bad debts 5% and discount on debtors 2%

4. Stock on hand on 31.12.2012 ₹ 45,500
 5. Provide 2% provision for discount on creditors
 6. On 23rd December, a fire broke out and destroyed stock of the value of ₹10000. The insurance company admitted the claim for ₹6000 only and paid the amount on 10th January 2013

Trial Balance as at 31.12.2012

	₹		₹
Drawings	15000	Capital	203000
Premises	90000	Bills Payable	2000
Plant and Machinery	43000	Sundry creditors	40000
Bills receivable	3000	Purchase returns	2650
Stock	40000	Sales	115000
Materials purchased	51000	Commission	1800
Manufacturing wages	25000		
Carriage inward	8500		
Carriage outward	500		
Salaries	5000		
Rent rates and taxes	2800		
Discount and allowances	1500		
Cash at bank	25000		
Cash in hand	400		
Sundry debtors	45000		
Repairs and replacements	1800		
Bad debts written off	1200		
Advertisement	1300		
Sales returns	2000		
Oil , grease and waste	800		
Printing and stationery	450		
Furniture and fittings	1200		
	364450		364450

21. (a) Define Joint Venture account. Distinguish between Joint Venture and Partnership.
 (b) Swasthik Ltd of Kochi purchases 20,000 meters of tarpaulin at ₹30 per meter and sent it to Rajaratnam of Palakkad to be sold for the benefit of both. Swasthik Ltd spent ₹2000 on packing, and forwarding. Rajaratnam received the consignment and paid ₹5200 as carriage. Swasthik Ltd drew upon Rajaratnam for ₹50,000 which were duly accepted. He got it discounted for ₹48,000. Rajaratnam sold 18000 meters the whole tarpaulin at ₹50 per meter and had to pay ₹5000 as expenses. Rajaratnam was allowed a commission of 6% on sales and profits are to be shared equally. Prepare Joint Venture account in the books of Swasthik Ltd.

[2 x 8 = 16]

1C01 COM (COMP. - 1) BUSINESS STATISTICS

Time : 3 hours

Maximum Marks : 40

PART- A

Answer all questions. Each carries $\frac{1}{2}$ Mark.

1. ----- is a one dimensional representation
2. Representative part of a population is called
3. What is class boundary
4. Median is ----- average

4 x $\frac{1}{2}$ =2)

PART – B

Answer four questions. Each carries 1 mark

5. What is leptokurtic curve
6. Define harmonic mean
7. What is meant by frequency distribution
8. Define splicing of index number
9. Define statistical unit
10. What is permutation

(4x1=4)

PART-C

Answer any six questions. (Not exceeding one page) Each carries 3 marks.

11. Distinguish between primary and secondary data
12. Discuss the merits of census study
13. Explain the properties of an ideal average
14. Discuss the problems of construction of cost of living index numbers
15. Calculate Karl Pearson's coefficient of correlation from the following details

	X	Y
Mean	31	61
Standard deviation	3.25	3.35

Sum of the product of deviation of X and Y from their respective means = 75

Number of pairs of X and Y = 10

16. X speaks truth 5 times out of 8 and Y speaks truth 3 times out of 8. What is the probability that will contradict each other in stating the same fact
17. In a batch of 15 students 5 students failed in a test. The marks of 10 students who passed were 9, 6, 7, 8, 8, 9, 6, 5, 4, 7. What is the median of the marks of all the 15 students

18. Draw a histogram for the following grouped frequency distribution

Daily income	0-10	10-20	20-30	30-40	40-50	50-60	60-70
No. of Families	4	12	20	28	24	18	12

(6x3=18)

PART- D

Answer any two questions. Each carries 8 marks.

19. Explain the functions of statistics

20. Prices of a particular commodity in 5 cities are given which commodity had more stable price

Commodity X	20	22	17	23	26
Commodity Y	16	20	18	12	15

21. From the following find out price index number by Fisher's ideal index number

Commodity	2010		2014	
	Price	Qty	Price	Qty
A	12	100	20	120
B	4	200	4	240
C	8	120	12	150
D	20	60	24	50

(2x8=16)

2B03 COM (CORE - 3) PRINCIPLES OF MARKETING

Time : 3 hours

Maximum Marks : 40

PART- A

Answer all questions. Each carries ½ Mark.

1. ----- is the policy to get success in marketing
2. ----- is the last process of marketing
3. What is Macro marketing
4. What is selling

4 x ½ =2)

PART – B

Answer four questions. Each carries 1 mark

5. Define marketing
6. What is marketing mix
7. What is social marketing
8. What do you mean by market planning
9. Define market segmentation
10. What is MIS

(4x1=4)

PART-C

Answer any six questions. (Not exceeding one page) Each carries 3 marks.

11. Is marketing science or art? Explain
12. Distinguish between marketing and selling
13. Explain the factors influencing marketing
14. Marketing begins before production – explain
15. What are marketing functions
16. Explain about consumer orientation
17. State various classifications of markets
18. Write note on classification of consumer goods

(6x3=18)

PART- D

Answer any two questions. Each carries 8 marks.

19. Critically evaluate the problems of Indian consumer market
20. Bring out the role of marketing in the economic development of our country
21. Trace the evolution and development of marketing

(2x8=16)

2B04 COM (CORE- IV) HUMAN RESOURCE MANAGEMENT

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. Demotion means-----
2. What is graphic rate scale
3. What is on the job training
4. What is job analysis

[4 x ½ = 2]

PART B

Answer any four questions. Each carries one mark.

5. What is the concept of training
6. What is job grading
7. What is performance appraisal
8. What is wage incentives
9. What is dismissal
10. What do you mean by grievance

[4 x 1= 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. Explain the functions of Trade Union
12. Discuss the process of career planning
13. What are the causes of indiscipline
14. Explain the pre requisites of sound incentive plan
15. Explain the need for training
16. What are the uses of job evaluation
17. Explain the conventional method of HRM training
18. Mention the different methods of finding labour turn over ratio

[6 x 3 = 18]

PART D

Answer any two questions. Each carries eight marks.

19. Explain the objectives of HRD
20. Explain the uses of job analysis
21. Describe the process of manpower planning

[2 x 8 = 16]

**2C02COM (COMPL - I1): QUANTITATIVE TECHNIQUES FOR
BUSINESS DECISIONS**

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. $P(A \cup B)$ is the probability that _____ will occur.
(a) A (b) B (c) A and B (d) A or B
2. The range of the correlation coefficient is?
(a) -1 to 0 (b) 0 to 1 (c) -1 to 1 (d) None of the above
3. Variations that occur without any degree of regularity beyond one year is
(a) secular trend (b) seasonal variation (c) cyclic variation (d) irregular variation
4. For the normal distribution, the mean plus and minus 1.96 standard deviations will include what percent of the observations?
(a) 80% (b) 84% (c) 90% (d) 95% [4 x ½ = 2]

PART B

Answer four questions. Each carries one mark.

5. What are dependent and independent variable in regression.
6. What is scatter diagram?
7. What is moving average?
8. What are mutually exclusive events?
9. Define Poisson distribution.
10. What is the probability of drawing an ace or a spade from a pack of cards?
[4 x 1 = 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. Distinguish between regression and correlation.
12. Explain (a) Mutually exclusive events (b) Permutation (c) Combination (d) Random experiment.
13. Find coefficient of correlation from the following

X:	10	12	15	13	22	25	20	24
Y:	12	15	14	18	20	24	40	25

14. Calculate the trend values by the method of least squares. Assuming that the same rate continues, what would be the sales of 2013?

Year	:	2007	2008	2009	2010	2011
Sales(Rs in '000)	:	12	15	16	18	17

15. A bag contains 7 white and 9 black balls. 3 balls are drawn together. What is the probability that (a) all are black (b) all are white (c) 1 white and 2 black.

16. A basket contains 20 bad oranges and 80 good oranges. Three oranges are drawn at random from the basket. Find the probability that of three (a) exactly 2 (b) atleast 2 and (c) utmost 2 are good oranges.

17. Obtain the rank correlation coefficient for the following data.

X:	68	64	75	50	64	80	75	40	55	64
Y:	62	58	68	45	81	60	68	48	50	70

18. Distinguish between binomial distribution and normal distribution.

[6 x 3 = 18]

PART D

Answer any Two questions. Each carries eight marks.

- Define time series. Explain the different components of a time series.
- From the following data of the age of Husband and the age of Wife, form the two regression equations.

Husband's											
Age	:	36	23	27	28	28	29	30	31	33	35
Wife's											
Age	:	29	18	20	22	27	21	29	27	29	28

Also calculate (a) husband's age when the wife's age is 19 and (b) Wife's age when the husband's age is 40.

- There are two urns one containing 5 white and 4 black balls and the other containing 6 white and 5 black balls. One urn is chosen and one ball is drawn. If it is white, what is the probability that the urn is the second.

[2 x 8 = 16]

3A11COM (COMMON-XI) DISASTER MANAGEMENT

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. The Bhopal gas tragedy was in the year-----
2. The Disaster Management Act was passed in the year-----
3. IMS means
4. What is land slide

[4 x ½ = 2]

PART B

Answer any four questions. Each carries one mark.

5. Define disaster
6. What is cold wave
7. What is biological hazards
8. What is population explosion
9. What is the use of hydrology laboratory
10. What do you mean by man induced hazards

[4 x 1 = 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. Explain the functions of NEMA
12. Explain the steps to mitigate the impact of earthquakes
13. Explain the role of media in disaster management
14. Write note on industrial disaster
15. Explain the components of community preparedness plan
16. Explain the different approaches to manage the environmental hazards
17. Write note on recent tsunami hit in the coastal region of your country
18. State the functions of Meteorological observatory

[6 x 3 = 18]

PART D

Answer any two questions. Each carries eight marks.

19. Explain the pre disaster stage preparedness
20. Explain the role of various disaster mitigation institutions
21. Examine the impact of natural disaster on the economic development

[2 x 8 = 16]

3A12 COM (COMMON - XII): NUMERICAL SKILLS FOR BUSINESS

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries $\frac{1}{2}$ marks

1. Formula for scrap value is-----

a) $p(1-i)^n$ b) $p(1+i)^n$ c) $\frac{A}{(1-i)^n}$ d) $A(1-i)^{-n}$

2. \emptyset is -----

a) Not a set b) Not a sub set c) Sub set of every set d) Not existing

3. The solution of the equation $4 = \frac{2}{3} X$ is-----

a) 6 b) 12 c) 8 d) 16

4. Total PV of annuity A payable for n years, with rate of interest r% p.a is

a) $\frac{A}{i}(1+i)^n$ b) $\frac{A}{i}[1-(1+i)^{-n}]$ c) $\frac{A}{i}(1+i)^n - 1$ d) $\frac{A}{i}[1-(1+i)^n]$

[4 x $\frac{1}{2}$ = 2]

PART B

Answer four questions. Each carries one mark.

5. Solve $8x+7y=10$

$$11x=10(1-y)$$

6. 13kg. of rice at ₹ 30 per kg. is mixed with 3kg. of rice at ₹ 20 per kg. what would be the selling price per kg. of the mixture, if a profit of 25% of sale is to be made?

7. Rationalize the denominator of $\frac{\sqrt{5}+\sqrt{2}}{3-\sqrt{2}}$

8. Find the total present value of annuity of ₹ 150 payable at the end of every year and for 10 years, rate of interest being 8% p.a.

9. Find the value of $\frac{3a+5b}{3a+2b}$, if a:b = 3:2.

$$\frac{3a+5b}{3a+2b}$$

10. From the following matrix, calculate A+B

$$A = \begin{bmatrix} 2 & 3 & 5 \\ 5 & 4 & 2 \\ 2 & 5 & 9 \end{bmatrix}$$

$$B = \begin{bmatrix} 5 & -9 & 6 \\ 2 & 3 & -5 \\ 4 & -9 & 7 \end{bmatrix}$$

$$A = \begin{bmatrix} 2 & 3 & 5 \\ 5 & 4 & 2 \\ 2 & 5 & 9 \end{bmatrix}$$

$$B = \begin{bmatrix} 5 & -9 & 6 \\ 2 & 3 & -5 \\ 4 & -9 & 7 \end{bmatrix}$$

$$B = \begin{bmatrix} 5 & -9 & 6 \\ 2 & 3 & -5 \\ 4 & -9 & 7 \end{bmatrix}$$

$$B = \begin{bmatrix} 5 & -9 & 6 \\ 2 & 3 & -5 \\ 4 & -9 & 7 \end{bmatrix}$$

[4 x 1 = 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. A man sells 7 horses and 8 cows at R. 2940 and 5 horses and 6 cows at Rs.2150. What is the selling price of each?.

12. Find the solution set graphically for the system of inequalities.

$$4x+y-12 < 0$$

$$x > 0$$

$$y > 0$$

13. A debt of Rs.3000 is to be cleared in 6 equal installments, interest payable is 8% per annum. Find how much loan is amortized in the first two years.
14. Two chemicals A and B are mixed in the proportion of 4:1 and the mixture stored in a container. The same two chemicals are mixed in the proportion 7:3 and the mixture stored in another container. What quantities should be drawn from the two containers to prepare 11 litres of mixture in which two chemicals are in the proportion 8:3.
15. Construct the truth table for the compound statement $\sim (\sim p) \wedge (\sim q)$
16. For the marriage of 2 daughters, Mr. A requires 50000 after 4 years and 60000 after 6 years from now. How much money he must deposit in a bank paying 10% compound interest p.a.
17. Solve the equation $x + x = 6$
18. Problem from matrix [6 x 3 = 18]

PART D

Answer any Two questions. Each carries eight marks.

19. Solve

$$7x - 4y - 20z = 0$$

$$10x - 13y - 14z = 0$$

$$3x + 4y - 9z = 11$$

20. Let $P = \begin{pmatrix} 0 & 1 \\ 2 & 3 \end{pmatrix}$, $Q = \begin{pmatrix} -1 & 2 \\ 4 & 3 \end{pmatrix}$, $R = \begin{pmatrix} 2 & -1 \\ 6 & 5 \end{pmatrix}$
 Prove $P(Q+R) = PQ+PR$.

21. Prove the following relation.

$$\sim (p \vee \sim q) \equiv \sim p \wedge q$$

$$\sim (\sim p \wedge q) \equiv p \vee \sim q$$

$$\sim (\sim p \vee \sim q) \equiv p \wedge q$$

$$p \vee q = \sim (\sim p \wedge \sim q)$$

[2 x 8 = 16]

3C03 COM (COMPL - III) BASICS OF RESEARCH METHODOLOGY

Time : 3 hours

Maximum Marks : 40

PART- A

Answer all questions. Each carries ½ Mark.

1. The purpose of a research report is tothe interested persons the methodology and the result of the study.
2. Research aims to analysebetween variables.
3. The first terminal item presented at the end of the research report is
4. The final step in research study is

4 x ½ =2)

PART – B

Answer four questions. Each carries 1 mark

5. What is meant by research?
6. What is meant by research problem?
7. Define social science research.
8. What is research design?
9. What is operational definition?
10. Write three sources of secondary data

(4x1=4)

PART-C

Answer any six questions. (Not exceeding one page) Each carries 3 mark.

11. What are the limitations of social science research?
12. What do you mean by research hypothesis?
13. What is meant by research problem formulation?
14. What are the functions of research design?
15. What is cluster sampling?
16. What are the different sources of research problem?
17. What are the criteria of a good research?
18. What is meant by review of literature?

(6x3=18)

Part-D

19. What is meant by research and what are the different steps in research process?

20. What are the contents of a research report?

21. What are the different non-probability sampling techniques used in research?

(2x8=16)

3B05COM(CORE –V): ADVANCED ACCOUNTING

Time : 3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. When Head Office meet branch expenses,account is to be debited in Head office books.
2. First payment on signing the agreement in HP system is called
3. Excess of Minimum rent over royalty is called
4. In single entry system, the amount of credit sales is ascertained by preparing account.

[4 x ½ = 2]

PART B

Answer four questions. Each carries one marks

5. What is sectional -balancing?
6. What do you mean by partial repossession?
7. What is meant by Statement of Affairs?
8. What is the journal entry for inter departmental transfer at cost price?
9. What is sublease?
10. What is Contra account in self-balancing?

[4 x 1= 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. Distinguish between Hire Purchase and Sale?
12. Write short notes on (a) stock and debtors system (b) Branch adjustment account (c) inter branch transactions.
13. Give the meaning of the terms (a) Royalty (b) Dead rent (c) Minimum Rent (d) Recouping of short workings
14. Briefly narrate the steps in converting single entry to double entry
15. The Assam coal company holds a lease of coal mines for a period of 10 years, commencing from 1.1.2000. According to the lease agreement the company is to pay ₹ 1.5 as royalty per ton with a minimum rent of ₹30,000 per year. Short workings can, however be recovered out of the royalty in excess of the minimum rent of the next two years only. In the year of strike, the minimum rent is to be reduced to 60%. The output for the 6 years has been as under: I year -10,000 units, II year 12,000 units, III year 28,000 units, Iv year 25,000 units, V year 50,000 units and VI year 15,000 units. Prepare the analysis table showing the amount paid as royalty for the 6 years.
16. From the following particulars prepare the necessary Adjustment accounts under self-balancing system

Jan 1	Purchase Ledger balances	Cr.	30000
		Dr.	750
31	Purchase as per Purchase Day Book		45000
	Returns as per Returns Day book		1000
	Cash paid as per Cash Book		43500

Cash received as per Cash Book	250
Discounts received	2000
Discounts Allowed	650
Bills Payable	1250
Transfer from Purchase Ledger	100
Closing debit balance	500
Cash purchases	20000

17. Honda spares Chennai has a branch at Kottayam at which complete sets of books are kept. Give journal entries for the following in the HO books assuming that the books are closed on 31st December

- Goods valued at ₹35000 were transferred from HO on 28th December reached the branch only on 2nd January next year
- A remittance of ₹60000 made by branch to HO in December has not reached the HO till the closing date
- Depreciation of fixed assets of branch (accounts being maintained at HO) ₹18000
- Branch collected ₹6000 from HO customer at Kochi

18. The following are the figures relating to a departmental store:

	Dept. A	Dept. B	Dept. C
	₹	₹	₹
Opening stock	6000	7000	3000
Purchases	7000	6500	4700
Sales	12000	10000	6000

Closing stock couldn't be valued but the normal gross profit rate for the departments concerned are 40%, 30% and 20% on turnover respectively.

The total indirect expenses of the departments were ₹2800 which is to be apportioned in the ratio of sales.

Prepare departmental Trading and P/L Account

[6 x 3 = 18]

PART D

Answer any Two questions. Each carries eight marks.

19. From the following records kept on single entry basis, prepare final accounts for the year ending 31.12.2013

	Opening	Closing
Cash	?	5000
Debtors	20000	30000
Stock	10000	30000
Fixed Assets	50000	60000
Creditors	15000	25000

Summary of the transactions during the year is :

(a) Total sales	30000
(b) Cash purchases	12000
(c) Drawings	8000
(d) Cash paid for expenses	15000

(e) Purchases of fixed assets	10000
(f) Credit sales	Two- third of total sales
(g) Credit purchases	22000
(h) Fresh capital introduced	32000

Adjustments to be made:

- (1) Depreciation on fixed assets at 10%. No depreciation to be charged on fixed assets purchases during the year
- (2) Prepaid expenses at the end amounted to ₹1000
- (3) Provide 5% for doubtful debts

20. From the following particulars relating to Bangalore branch for the year ending 31.12.2013, prepare branch A/C in the books of the HO to ascertain branch profit

Ledger Balances as on 1.1.2013

Stock at branch	40000	Debtors at branch	14000	Petty cash	1500
Furniture	12000	Prepaid fire insurance	1150	Salaries outstanding	2100

Goods sent tot branch during the year

280000

Cash sales during the year

330000

Credit sales during the year

183000

Cash received from debtors

135000

Cash paid by debtors direct to HO

22000

Discount allowed to debtors

1100

Cash sent to branch for branch expenses: Rent 12000, Salaries 5400, Petty cash 4000, and Insurance for one year upto 31.3.2014 1600

Goods returned by branch to HO

4000

Goods returned by debtors

7000

Stock at branch on 31.12.2013

38000

petty cash paid by branch manager

2850

Provide depreciation on furniture at 10%

21. (a) Explain the methods of recording HP transactions in the books of the buyer and seller

(b) On 1st April 2013, Balan purchased from Warriar & Co., a machine on hire purchase basis. The hire purchase price ₹800000 is payable as follows.

₹200000 down payment and three annual instalments of ₹200000 each, the first annual instalment being payable on 31st March 2014. Interest charged by vendor is @5% per annum. Mr. Balan writes off depreciation @10% per annum on diminishing balance method.

Assuming that the cash price of the machine is ₹744600, prepare Machine A/C. Accounts are closed on 31st march.

[2 x 8 = 16]

**3B06 COM (CORE-VI OPTIONAL –A: CO-OPERATION-I)
CO-OPERATIVE PRINCIPLES**

Time: 3 hours

Max. Marks: 40

PART A

**This part consists of FOUR questions carrying ½ marks each.
Answer ALL questions in one word.**

1. Which was the first co-operative society established in the world?
2. Give the expansion of CAMPCO.
3. Which is the non official body of co-operative movement in Kerala?
4. In which year the NCDC was established? (1/2X4=2)

PART B

**Answer any FOUR questions in one or two sentences each.
Each question carries ONE mark each.**

5. What are the main aims of Raiffiesen Society?
6. What is co-partnership?
7. What is co-operative commonwealth?
8. Who were Rochdale Pioneers?
9. What are pools?
10. What is NCUI? (1X4=4)

PART C

**Answer any SIX questions. Answer should not exceed one page each.
Each question carries THREE marks each.**

11. Write short note on CRAFTCARD Report.
12. Explain the objectives and functions of ICA.
13. Explain the three tier system of credit.
14. Write a short note on CAPE.
15. Write a note on NABARD.
16. Explain the functions of NCCT.
17. What are the arguments for multipurpose societies?
18. State the objectives of co-operative education.

(3X6=18)

PART D

Answer any TWO questions. Answer should not exceed FOUR pages each.

Each question carries EIGHT marks each.

19. Explain the role of NABARD in providing rural credit.
20. Define co-operation. State the major principles of co-operation.
21. Give a brief account of co-operative movement in Japan.

(8X2=16)

=====

**3B06 COM (CORE - VI- OPTIONAL -B : COMPUTER APPLICATIONS-I)
COMPUTER LANGUAGES AND SOFTWARES**

Time :2 hours

Maximum Marks : 20

PART A

Answer all questions. Each carries ½ marks

1. Key board is an example of -----unit
2. RAM stands for -----
3. COBOL is a -----language
4. Step by step procedure to solve problem is termed as -----

[4 x ½ = 2]

PART B

Answer any two questions. Each carries one mark.

5. Define computer
6. What is GUI?
7. What do you mean by Artificial Intelligence?

[2 x 1= 2]

PART C

Answer any three questions (not exceeding one page) Each carries three marks.

8. Explain the historical overview of computers
9. Enumerates about high level and low-level computer languages
10. What are the features of Power point?
11. What is software and what are the types of software?

(3 x 3 = 9)

PART D

Answer any one questions. Each carries seven marks.

12. Enumerates the features merits and demerits of computer.
13. Define software and what are the types of software's

(1 x 7 = 7)

3C04 COM (COMP. - IV) BUSINESS REGULATORY FRAMEWORK

Time : 3 hours

Maximum Marks : 40

PART- A

Answer all questions. Each carries ½ Mark.

1. All agreements are contracts if they are made by -----
2. The delivery of goods by one person to another for some specific purpose is called
3. ----- is the mercantile agent to whom possession of goods are given
4. An agreement with or by a minor is -----

4 x ½ =2)

PART – B

Answer four questions. Each carries 1 mark

5. Define quasi contract
6. What is contingent contract
7. What is meant by undue influence
8. Who is liable to perform contract
9. What do you mean by consideration
10. What is bailment

(4x1=4)

PART-C

Answer any six questions. (Not exceeding one page) Each carries 3 marks.

11. Distinguish sale and agreement to sell
12. Explain the remedies for breach of contract
13. Explain the essentials of sale of goods act
14. Explain the different ways of termination of contract of agency
15. Explain different types of guarantee
16. Explain the elements of contract
17. What are the circumstances in which an agreement becomes unlawful
18. Distinguish between condition and warranty

(6x3=18)

PART- D

Answer any two questions. Each carries 8 marks.

19. Define offer and explain the essential features of a valid offer
20. Discuss about the rights of a surety against creditors and the co-sureties
21. Explain the duties and rights of bailer and bailee

(2x8=16)

4A13COM (COMMON - XIII) ENTREPRENEURSHIP

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. Knowledge + Skill + Traits = -----
2. MSME Act came into force on -----
3. KINFRA stands for
4. What is intrapreneur

[4 x ½ = 2]

PART B

Answer any four questions. Each carries one mark.

5. Who is an entrepreneur
6. What is bridge capital
7. What is occupational mobility
8. What is motive
9. What is social marginality
10. What is KITCO

[4 x 1= 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. What are the objectives of EDPs
12. Explain the functions of DICs
13. Explain the problems faced by the small units
14. Explain the economical factors affecting entrepreneurial growth
15. Explain the features of small scale industries
16. Explain about the entrepreneurial competency
17. Distinguish entrepreneur and intrapreneur
18. What are the external factors which motivate entrepreneurs

[6 x 3 = 18]

PART D

Answer any two questions. Each carries eight marks.

19. Critically evaluate the role of entrepreneurship in economic development of a nation
20. Explain the hindrances in the field of entrepreneurship
21. Explain in detail about the phases of EDPs

[2 x 8 = 16]

4A14COM (COMMON - XIV) ENVIRONMENTAL STUDIES

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. What is E waste
2. What is meant by deciduous forest
3. Ozone layer is present in-----
4. The study of soil is known as -----

[4 x ½ = 2]

PART B

Answer any four questions. Each carries one mark.

5. What is NGO
6. What is EIA
7. What is green peace
8. What is biosphere
9. What is green revolution
10. What is silent valley

[4 x 1= 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. Write note on air pollution
12. Explain the elements of ecology
13. How rivers in Kerala get polluted
14. Explain the functions of Pollution Control Board
15. Explain the causes and effects of depletion of Ozone layer
16. Explain the social obligations of business from the point of view of environment
17. Describe global warming
18. Explain different forms of land pollution

[6 x 3 = 18]

PART D

Answer any two questions. Each carries eight marks.

19. Give an account of the water pollution in Kerala
20. Explain the cause and effects of land pollution
21. Explain the important provisions of Environment Protection Act

[2 x 8 = 16]

4B07 COM (CORE - VII) INCOME TAX LAW & PRACTICE -I**Time :3 hours****Maximum Marks : 40****PART A****Answer all questions. Each carries ½ marks**

1. The highest authority of income tax is.....
2. HRA stands for -----
3. Any gain arising from the transfer of a long term capital asset is called
4. Rate of depreciation of intangible asset is equal to

[4 x ½ = 2]

PART B**Answer any four questions. Each carries one mark.**

5. Define assessment year?
6. Define annual value?
7. What do you mean by perquisites?
8. What is meant by block of assets?
9. What is less tax commercial security?
10. What are capital assets?

[4 x 1= 4]

PART C**Answer any six questions (not exceeding one page) Each carries three marks.**

11. How will you determine the residential status of an individual?
12. Name the perquisites taxable for all employees.
13. Define capital gain? What are the transactions that are regarded as transfer?
14. Mr. Roy, who is covered under Payment of Gratuity Act, received gratuity of Rs.800000 when he retired on 30-06-2012, after serving 34 years and 9 months. His average salary at the time of retirement was Rs.52000. What amount of gratuity is taxable for the Assessment Year 2013-14?
15. Mr.Ramesh has the following incomes for the previous year 2012-13.

Income from House property in London	30,000
Income from salary in India for services rendered in London.	48,000
Profit from business in London controlled from India	90,000
Profit from Kanpur business	100,000
Agricultural Income in India	10,000
Agricultural income from Germany	20000

Compute total income if he is Resident

16. Mr.John a foreign national came to India for the first time on 15th June 2006. From 2006-07to 2011-12, he stayed in India for 125 days in each of the years and in 2012-13 he stayed for 75 days. Determine his residential status for the Assessment year 2013-14?.

17. Mr.A is the owner of a house property with a M.V of Rs.75000 and fair rent Rs.80000. The property is let out for a monthly rent of Rs.8000. Municipal tax paid amounted to Rs.5000, and due Rs.2500. Compute income from house property for the assessment year 2013-14, if the house remained vacant for 1 month?.
18. Compute income from other sources of Mr. Arun from particulars given below for the assessment year 2013-14:
- | | |
|--|-------------|
| (a) Interest(gross) on deposits with a company | Rs. 10, 000 |
| (b) University remuneration for working as examiner | Rs. 8, 000 |
| (c) Royalty for writing books | Rs. 80, 000 |
| He claims to have spent Rs. 20, 000 on writing these books | |
| (d) Family pension received | Rs. 48, 000 |

[6 x 3 = 18]

PART D**Answer any two questions. Each carries eight marks.**

19. Explain any ten items of income that are exempt from tax?
20. Mr. Rajiv furnished the following particulars of his income for the year 2012-13.

Salary	: Rs.20000 p.m.
Dearness Allowance	: Rs.1250 p.m.
Entertainment Allowance	: 1000 p.m.
Employer's and employee's contribution to RPF	: Rs.24000 each
Interest on PF @ 9.5% p.a.	: Rs.19000
City Compensatory Allowance	: Rs.200 p.m.
Medical allowance	: Rs.10000

He has been provided with an unfurnished accommodation (population less than 25 lakhs) for which the employee paid Rs.500 p.m. The house is owned by the employer. A sweeper @Rs.300 p.m. and a servant @ Rs.800 p.m. were provided by the employer. Compute taxable income under the head Salary for the A.Y.2013-14?

21. . The profit & loss account of a merchant for the year ended 31-03-2013 is given below:

Profit & Loss account

Office salary	4800	Gross profit	135532
General expenses	2550	Commission	1205
Bad debts	2100	Sundry receipts	953
Reserve for bad debts	3000	Rent of building	52640
Fire insurance premium	450	Capital gain	3000
Advertisement	2500		
Interest on capital	1000		
Interest on bank loan	1550		
Donations	3875		
Depreciation	1200		
Net profit	<u>170305</u>		
	<u>193330</u>		<u>193330</u>

Amount of depreciation allowable is Rs.1000. Compute business income.

[2 x 8 = 16]

4B08 COM (CORE – VIII): INFORMATICS SKILLS

Time : 2 hours

Maximum Marks : 20

PART A

Answer all questions. Each carries ½ marks

1.is a spread sheet program.
2.is a temporary storage location in a computer
3.key combination is used to change Current Period in Tally
4. In computer Raw facts and figures are called -----

[4 x ½ = 2]

PART B

Answer any two questions. Each carries one mark.

5. Define Hardware
6. what do you mean by “ Digital Divide”?
7. What do you mean by E-Mail?

[2 x 1= 2]

PART C

Answer any three questions (not exceeding one page) Each carries three marks.

8. What are the uses of Excel Worksheet?
9. Differentiates between Ms Excel and Ms Word
10. What are the Uses of Page Maker ?
11. Explain Different forms of cyber crimes

[3 x 3 = 9]

PART D

Answer any one questions. Each carries seven marks.

12. Explain the application of Information technology
13. Define Computer and what are its features uses and limitations?

[1 x 7 = 7]

4B09 COM (CORE-IX OPTIONAL – A: CO-OPERATION-II)
MANAGEMENT OF CO-OPERATIVES

Time: 3 hours

Max. Marks: 40

PART A

**This part consists of FOUR questions carrying ½ marks each.
 Answer ALL questions in one word.**

1. Which is the popular name of the Kerala State Co-operative Milk Marketing Federation?
2. Name the state in which KRIBHCO is situated?
3. At which level the central co-operative banks are organized in Kerala?
4. What does N P A stand for? (1/2X4=2)

PART B

**Answer any FOUR questions in one or two sentences each.
 Each question carries ONE mark each.**

5. What is crop loan system?
6. What is kissan credit card?
7. What is meant by double compartment system?
8. State the main objective of NAFED?
9. What is industrial co-operative bank?
10. What is a supermarket? (1X4=4)

PART C

**Answer any SIX questions. Answer should not exceed one page each.
 Each question carries THREE marks each.**

11. List the functions of primary agricultural credit societies.
12. Explain the causes of over dues in co-operative credit institutions.
13. Explain the different types of industrial co-operatives.
14. Write a short note on co-operative urban bank.
15. Write a note on MILMA.
16. Examine the need for co-operative processing societies.
17. Explain different types of housing societies.
18. State the objectives and functions of co-operative marketing.

(3X6=18)

PART D

**Answer any TWO questions. Answer should not exceed FOUR pages each.
Each question carries EIGHT marks each.**

19. Explain the constitution and objectives of the Kerala State Co-operative Agricultural and Rural Development Bank Ltd. Also give the problems faced by the bank and suggestions for improvement.
20. Describe the membership, constitution, objectives and working of co-operative urban bank. Also explain the difficulties faced by them.
21. Discuss different types of housing societies. List the advantages and problems of housing co-operatives.

(8X2=16)

=====

**4B09 COM (CORE - IX OPTIONAL- B: COMPUTER APPLICATIONS-II)
ELECTRONIC DATA PROCESSING & COMPUTER APPLICATION**

Time : 2 hours

Maximum Marks : 20

PART A

Answer all questions. Each carries $\frac{1}{2}$ marks

1. Raw facts and figures are known as-----
2. EDP Stands for.....
3. The fundamental building blocks of computer circuits are called-----
4. DOS stands for.....

[4 x $\frac{1}{2}$ = 2]

PART B

Answer any two questions. Each carries one mark.

5. Define Information
6. What is an Octal Number system?
7. How can you delete a folder from desk top?

[2 x 1 = 2]

PART C

Answer any three questions (not exceeding one page) Each carries three marks.

8. Distinguish between data and Information
9. What are the advantages of EDP?
10. Write a short note on Linux software
11. What are the features of SPSS?

[3 x 3 = 9]

PART D

Answer any one questions. Each carries seven marks.

14. What is E- commerce ,what are the application of e-Commerce
15. What is software and what are the uses of software packages?

[1 x 7 = 7]

4C05 COM (COMP.- V) CORPORATE LAW & BUSINESS REGULATIONS

Time : 3 hours

Maximum Marks : 40

PART- A

Answer all questions. Each carries ½ Mark.

1. The present Indian Companies Act came into force in
2. The prospectus of a company must be issued within ----- days of the date of registration
3. The companies act gives a model set of Articles of Association in -----
4. Who is a liquidator

4 x ½ =2)

PART – B

Answer four questions. Each carries 1 mark

5. Define underwriting
6. What is qualification shares
7. What is voluntary winding up
8. What is meant by lifting corporate veil
9. What do you mean by minimum subscription
10. What is meant by motion

(4x1=4)

PART-C

Answer any six questions. (Not exceeding one page) Each carries 3 marks.

11. List the functions of a company promoter
12. What are the important powers of a director
13. Describe the administrative authorities of a company law
14. Explain different types of company meeting
15. What is memorandum of association
16. Explain Table A
17. Explain the obligations on misstatement in prospectus
18. Explain about different modes of winding up

(6x3=18)

PART- D

Answer any two questions. Each carries 8 marks.

19. What is the Articles of Association? Explain the contents of articles of association and how it differ from memorandum of association
20. Explain about different types of company meeting
21. Discuss the grounds for compulsory winding up. Explain the rights and duties of the liquidator

(2x8=16)

5B10 COM (CORE –X): COST ACCOUNTING

Time :3 hours

Maximum Marks : 40

PART A

I Answer all questions. Each carries ½ marks

1. The value of benefit sacrificed in favour of an alternative course of action is known as
2. Carrying cost is also known as cost
3. The guidance and regulation of cost of operating by an executive action is called
4. Costs which can be easily and clearly traced with a product is

[4 x ½ = 2]

PART B

II Answer any four questions. Each carries one mark.

5. What is inter process profit?
6. What is ABC analysis?
7. What is Taylor's differential piece rate system?
8. What is scrap? How is treated?
9. What is operating costing?
10. What is classification of overhead?

[4 x 1= 4]

PART C

III Answer any six questions (not exceeding one page) Each carries three marks.

11. "Cost accounting has become an essential tool of management" Give your comments on this statement
12. Explain the steps in purchasing?
13. Explain the advantages of time rate system of wage payment?
14. What are the causes of labour turn over?
15. From the following information in respect of a material, calculate the reorder level, average level, maximum and minimum level. ROQ 4000 units; delivery time 4-5 weeks; average rate of consumption/week 250 units maximum consumption in a week 300 units.
16. A workman's wages for a guaranteed 44 hours week is ₹50 per hour. The estimated time to produce one article is 30 minutes and under an incentive plan the time allowed is increased by 20%. During a week, a worker produced 100 articles calculate the wages under (a) Halsey plan and (b) Rowan plan
17. The manager of a concern consults you to fix a competitive price for his product. The following particulars are available from his past records. Production and sales for one month : **100 units,**

Cost in ₹	
Materials	3,900
Wages	2,100
Direct charges	300
Works on cost	2,100
Office on cost	840
Selling overheads	960
Profit	<u>1,500</u>
Total cost	11700
	=====

It is anticipated that during next year, he can sell 1500 units. It is estimated that cost of raw materials will increase by 20% and labour by 10%. 50% of the overheads are fixed. The selling expenses per unit

will be reduced by 20%. The rate of profit will remain the same. Prepare the cost sheet and fix the selling price.

18. Calculate machine hour rate from the following particulars

Cost of machine ₹500000
 Estimated scrap value ₹12500
 Estimated working life 15000 hours
 Working hours per year 2000 hours
 Cost of repairs per year ₹15000
 Wages of operator per month ₹7500
 Chemicals per month ₹1000
 Overheads chargeable to this machine per month ₹2000
 Power per hour 20 units at ₹ 1.4 per unit
 No. of operators looking after 4 machines 2 persons

[6 x 3 = 18]

PART D

IV Answer any Two questions. Each carries eight marks.

19. Cochin chemicals Ltd. manufactures and sells chemicals produced by consecutive processes. The products of these processes are dealt with as under:

	Process I	II	III
Raw materials (Units)	1400	160	1260
Rate per unit (Rs)	10	16	7
Wages and other expenses(Rs)	5152	3140	2898
Transfer to next process	66.67%	33.33	---
Transferred to warehouse	33.33%	40%	100%

In each process 4% of the weight put in is lost and 6% is scrap which from process I realized Rs. 3 per unit, Rs. 5 per unit from Process II and Rs.13.50 per unit from process III. Prepare Process Accounts showing cost per unit of each process.

20. (a) What is overhead control? How is it effected in an organization?

(b) A company has four departments. The following are the expenses for the departments.

	₹		₹
Rent	1000	Supervision	1500
Repairs	600	Insurance of plant	500
Depreciation	450	Employees insurance	150
Light	100	Power	900

The following further details are available

	A	B	C	D
Area (Sq.ft)	75	55	45	25
Total wages (₹)	4,000	3,000	2,000	1,000
No of workers	12	08	06	04
Value of Plant	12,000	9,000	6,000	3,000

Prepare a statement showing the apportionment of overheads to various departments and then

Re-apportion the overheads of service departments C in the ratio of number of workers and department D equally between A and B departments

21. Kerala constructions Ltd undertook a contract for 10,00,000 on 1.1.2013. The contract was completed on 31st December 2013. The details of the contract are:

	₹
Materials bought directly	350000
Materials from stores	70000
Wages	180000
Direct expenses	70000
Establishment charges	80000
Plant	342000
Scrap sold	18200

Further information are as follows:

- (a) Accruals on 31st December 2013 were- wages ₹9000, direct expenses ₹12000
- (b) The cost of work uncertified include materials ₹26000, wages ₹1000 and expenses ₹15000
- (c) ₹20000 worth of plant and ₹30000 worth of materials were destroyed by fire at the end December
- (d) Depreciation on plant 10 %per annum
- (e) Materials at site ₹50000
- (f) Cash received from contractee ₹600000, being 80% of work certified.

Show contract account and items in the Balance sheet

[2 x 8 = 16]

5B11 COM (CORE –XI): CORPORATE ACCOUNTING

Time :3 hours

Maximum Marks : 40

PART A

I Answer all questions. Each carries ½ marks

1. Excess of purchase consideration over the net asset value is debited to
2. On amalgamation by purchase, accumulated profits are transferred toA/C
3. Tax deducted at source on the dividend received is shown on the side of the B/S
4. In India, banking companies are governed by the Banking Regulations Act 1949 and should prepare its Final accounts as per of the Act.

[4 x ½ = 2]

PART B

II Answer any four questions. Each carries one mark.

5. Who is a liquidator?
6. What do you mean by profit and loss appropriation account?
7. Name the different methods of calculating purchase consideration?
8. What is Deficiency Account?
9. Give two examples of expenses chargeable to pre incorporation period only.
10. What is amalgamation?

[4 x 1= 4]

PART C

III Answer any six questions. (not exceeding one page) Each carries three marks.

11. . Explain the methods of calculating purchase consideration on acquisition of a business by a company.
- 12.
13. What is amalgamation in the nature of merger?
14. Write short notes on (a) Non Performing Assets (b) Rebate on bills discounted (c) Statutory Reserve
15. On 1st January 2011, a company has a credit balance on its profit and loss account Rs500000 And net profit for the year ended 31.12.2011 was Rs1900000. During the year a half year's dividend was paid on Rs 50,00,000, 6 % preference shares. The directors now propose that the balance available is to be used for the following purposes:
 - a) To pay final dividend on pref. shares
 - b) To pay a dividend of 10 percent on Rs. 1 crore equity shares
 - c) To transfer Rs 5,00,000 to general reserve
 - d) To transfer Rs 2,50,000 to dividend equalization reserve
 Show P&L Appropriation account for the year ended 31st December 2011.

16. From the following data, compute the amount of provision to be made on the Profit and Loss account of PNB for the year ended 31.3.2014

Standard assets	75,00,00,000
Substandard assets	50,00,00,000
Doubtful assets for one year (secured)	20,00,00,000
Doubtful assets for more than one year	15,00,00,000
Doubtful assets for more than 3 years (Secured by mortgage of plant worth 3,50,00,000)	6,00,00,000
Loss assets	12,00,00,000

17. Anjali Ltd. Incorporated on 1-8-2007, acquired the running concern of Mr. Mohan with effect from 1-4-2007. Following details for the year ended 31-3-2008 are given below:

Gross profit – 270000;

Total sales for the year – 900000; Sales upto 31-7-2007 – 200000

Depreciation – 54000; Directors fee – 25000; Preliminary expense – 6000

Selling expense – 36000; Office expense – 46500; Salaries – 12000

Compute pre,post incorporation profit and loss.

18. From the following information, find out the discount to be credited to P/L A/C

Rebate on bills discounted on 1.1.2012, 3,24,800

Discount received during the year 10,80,000

An analysis of bills discounted showed the following on 31.12.2012 un matured bills

Amount	Rate of discount	Due date
7,30,000	12% pa	14 th March 2013
14,60,000	11% pa	19 th April 2013
43,80,000	10% pa	10 th May 2013

[6 x 3 = 18]

PART D

IV Answer any Two questions. Each carries eight marks.

19. Following is the TB of Amritha Trading Company as on 31.12.2013.

Discount Allowed	17000	General reserve	200000
Salaries	210000	Equity share capital (shares of Rs10)	800000
Office expenses	186000	12% Pref.Shares (shares of Rs10)	600000
Interest on secured loan	24000	10% Debenture	500000
Stock on 1-1-2013	90000	Sales	1800000
Purchases	545000	Purchase returns	10000
Sales returns	4000	Sundry creditors	320000
Wages	114000	Bills payable	100000
Plant and Machinery	600000	P&L Account	10000
Land & Buildings	300000	Commission	12000
Furniture	50000	Discount received	8000
Sundry debtors	320000	Secured loans	200000
Bank	230000		
10%govt securities	1000000		
Goodwill	870000		
	-----		-----
	4560000		4560000
	=====		=====

Additional information:

- a. The authorized capital of the company is Rs 2000000 consisting of 100000 equity shares and 100000 preference shares
- b. Stock on 31.12.2013 was valued at Rs.82000
- c. Provide D/P on L&B 10%, P&M 20%, Furniture 5%
- d. Interest on Govt. securities due for 6 months
- e. Provide for taxation Rs 260000
- f. Transfer Rs20000to general reserve ad Rs 30000 to dividend equalization reserve
- g. Directors proposed a dividend of 10% on equity shares.

Prepare final accounts of the company

20. The following is the summarized balance sheet of Pavithra Limited. As at 31.3.2013

Share capital (40000 shares of 10 each)	400000	Furniture	80000
General Reserves	180000	Buildings	200000
P/L/ account	60000	Machinery	100000
10% debentures	200000	Stock	40000
Sundry creditors	20000	Debtors	60000
		Bank	300000
		Cash	80000
	-----		-----
	860000		860000
	=====		=====

On April 1, 2013, Surya Limited took over the business of Pavithra Ltd. as per the following conditions:

1. Debentures are to be discharged at a premium of 5% in Surya Ltd.
2. Creditors are to be paid off by Surya Ltd.
3. Surya Ltd. Will issue 5 equity shares of 10 each at a market price of Rs. 11 for every 4 shares of Pavithra Ltd.
4. Cost of liquidation Rs.10000 is to be paid by Surya Ltd.

Close the books of Pavithra Ltd.(journal not required) and pass entries in the books of Surya Ltd. assuming that amalgamation is in the nature of purchase.

5B12COM (CORE- XII): AUDITING

Time :3 hours

Maximum Marks : 40

PART A

I Answer all questions. Each carries ½ marks

1. The word Audit is derived from the Latin word
2. Statutory Audit is
3. A voucher is a evidence to prove a transaction.
4. CAAT means [4 x ½ = 2]

PART B

II Answer four questions. Each carries one mark.

5. List out five advantages of auditing.
6. What is Internal Check?
7. Define Vouching.
8. What is Transmission of shares?
9. What is verification of assets?
10. What is EDP Audit?

[4 x 1= 4]

PART C

III Answer any six questions (not exceeding one page).Each carries three marks.

11. Explain the advantages of Continuous Audit over final Audit .
12. What are Audit Working papers? What are its uses?
13. Explain the essentials of a valid voucher?
14. What are the disqualifications of an Auditor?
15. Write on the need for Audit of Partnership firms?
16. How does a casual vacancy of an Auditor arise? How is it filled up?
17. What is Civil Liability for Negligence of an Auditor?
18. Explain Audit Trails and Computer Assisted Auditing Techniques.

[6 x 3 = 18]

PART D

IV Answer any Two questions. Each carries eight marks.

19. What are the objectives of Auditing? How does it differ from Investigation?
20. What is Audit Report? What are the different types of reports?
21. Explain the rights, duties and powers of a Company Auditor.

[2 x 8 = 16]

5B13 COM (CORE - XIII) INCOME TAX LAW & PRACTICE -II

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. Including the income of others into the income of the assessee is called.....
2. MAT stands for -----
3. Speculation loss can be set off from
4. Amount of deduction under section 80C is limited to

[4 x ½ = 2]

PART B

Answer any four questions. Each carries one mark.

5. What is meant by set off ?
6. Define domestic company ?
7. What do you mean by book profit ?
8. What is self assessment?
9. What is TDS?
10. What is advance payment of tax ?

[4 x 1= 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. How will you determine the allowable remuneration for partners in a firm?
12. Name the income tax authorities ?.
13. Mention the items from which tax is deducted at source?
14. Mr.Ramesh has the following incomes for the previous year 2012-13.

Income from House property in London	30,000
Income from salary in India for services rendered in London.	48,000
Profit from business in London controlled from India	90,000
Profit from Kanpur business	100,000
Agricultural Income in India	10,000
Agricultural income from Germany	20000

Compute total income if he is Resident

15. Mr.John a foreign national came to India for the first time on 15th June 2006. From 2006-07 to 2011-12, he stayed in India for 125 days in each of the years and in 2012-13 he stayed for 75 days. Determine his residential status for the Assessment year 2013-14?.
16. Mr.A is the owner of a house property with a M.V of Rs.75000 and fair rent Rs.80000. The property is let out for a monthly rent of Rs.8000. Municipal tax paid amounted to Rs.5000, and due Rs.2500. Compute income from house property for the assessment year 2013-14, if the house remained vacant for 1 month?.
17. Compute income from other sources of Mr. Arun from particulars given below for the assessment year 2013-14:

(e) Interest(gross) on deposits with a company	Rs. 10, 000
(f) University remuneration for working as examiner	Rs. 8, 000
(g) Royalty for writing books	Rs. 80, 000
He claims to have spent Rs. 20, 000 on writing these books	
(h) Family pension received	Rs. 48, 000

[6 x 3 = 18]

PART D**Answer any two questions. Each carries eight marks.**

18. Explain any ten items of income that are exempt from tax?

19. Mr. Rajiv furnished the following particulars of his income for the year 2012-13.

Salary	: Rs.20000 p.m.
Dearness Allowance	: Rs.1250 p.m.
Entertainment Allowance	: 1000 p.m.
Employer's and employee's contribution to RPF	: Rs.24000 each
Interest on PF @ 9.5% p.a.	: Rs.19000
City Compensatory Allowance	: Rs.200 p.m.
Medical allowance	: Rs.10000

He has been provided with an unfurnished accommodation (population less than 25 lakhs) for which the employee paid Rs.500 p.m. The house is owned by the employer. A sweeper @Rs.300 p.m. and a servant @ Rs.800 p.m. were provided by the employer. Compute taxable income under the head Salary for the A.Y.2013-14?

20. The profit & loss account of a merchant for the year ended 31-03-2013 is given below:

Profit & Loss account

Office salary	4800	Gross profit	135532
General expenses	2550	Commission	1205
Bad debts	2100	Sundry receipts	953
Reserve for bad debts	3000	Rent of building	52640
Fire insurance premium	450	Capital gain	3000
Advertisement	2500		
Interest on capital	1000		
Interest on bank loan	1550		
Donations	3875		
Depreciation	1200		
Net profit	<u>170305</u>		
	<u>193330</u>		<u>193330</u>

Amount of depreciation allowable is Rs.1000. Compute business income.

[2 x 8 = 16]

**5B14 COM (CORE-XIV OPTIONAL – A: CO-OPERATION-III)
CO-OPERATIVE LAWS**

Time: 3 hours

Max. Marks: 40

PART A

**This part consists of FOUR questions carrying ½ marks each.
Answer ALL questions in one word.**

1. In which year the co-operative legislation was enacted in India?
2. With whom the final authority in a co-operative society is vested?
3. Who is the chief executive officer of a co-operative society?
4. Which Act governs the co-operative societies in Kerala? (1/2X4=2)

PART B

**Answer any FOUR questions in one or two sentences each.
Each question carries ONE mark each.**

5. Explain the main objects of 1904 Act.
6. Define a committee.
7. Who is an ordinary member?
8. What is the restriction on withdrawal of shares?
9. What is the term of office of the adhoc committee?
10. What are the essential requirements of meeting of a society? (1X4=4)

PART C

**Answer any SIX questions. Answer should not exceed one page each.
Each question carries THREE marks each.**

11. Name the causes of slow growth of co-operative movement before independence?
12. What are the various functions of co-operative registrar?
13. Name the important provisions of Multi-State Co-operative Societies Act,2002.
14. What are the various circumstances of winding up of a society?
15. Distinguish between Co-operative Societies Act of 10904 and 1912.
16. Explain the circumstances of cancellation of registration certificate.
17. Mention the qualifications required for a person for being admitted as a member of a society.
18. What are the subject matter of bye laws of a society?

(3X6=18)

PART D

Answer any TWO questions. Answer should not exceed FOUR pages each.

Each question carries EIGHT marks each.

19. Examine the procedure relating to the registration of co-operative societies.
20. What are the rights and liabilities of members of co-operative societies?
21. Explain the features of the Kerala Co-operative Societies Act, 1969.

(8X2=16)

=====

**5B14 COM (CORE - XIV. OPTIONAL - B: COMPUTER APPLICATIONS-III)
PROGRAMMING LANGUAGES**

Time :2 hours

Maximum Marks : 20

PART A

Answer all questions. Each carries ½ marks

1. The name of a Java Program file must match the name of the class with the extension.....
2. A Package is a collection of -----
3. The member function of a derived class can directly access the data
4. The binding of data and functions together in to a single class-type variable is referred to as.....

[4 x ½ = 2]

PART B

Answer any two questions. Each carries one mark.

5. Define abstract class
6. What is polymorphism?
7. What do you mean by a control variable?

[2x 1= 2]

PART C

Answer any three questions (not exceeding one page) Each carries three marks.

8. Explain java constants
9. List the basic data types used in java.
10. Write the general form of switch statement.
11. Write the execution of the FOR statement

[6 x 3 = 18]

PART D

Answer any one questions. Each carries seven marks.

12. What is OOP? What are the basic concept of OOP?
13. Briefly explain the application of Internet and WWW in industry and commerce
14. Explain the characteristics merits of programming, briefly enumerate different types of programming

(1X7=7)

5D01 COM(OPEN COURSE 1):BASIC ACCOUNTING**Time :2 hours****Maximum Marks : 30****PART A****I Answer all questions. Each carries ½ marks**

1. Trial balance checks
2. Sales journal recordssale of goods.
3. Bank Account is account.
4.is the principal book of account.

[4 x ½ = 2]

PART B**II Answer four questions. Each carries one mark.**

5. Define Accounting.
6. What is business entity concept?
7. Distinguish between gross profit and net profit.
8. What do you mean by journal proper?
9. What are debit notes and credit notes?
10. What is do you mean by ledger?

[4 x 1= 4]

PART C**III Answer any four questions (not exceeding one page) Each carries three marks.**

11. Explain (a) journal (b) journal entry (d) compound journal entry (e) narration.
12. What is an account? State the rules of debit and credit in case of real, personal and nominal account.
13. Briefly explain the different accounting concepts.
14. Enter the following transactions in proper subsidiary books.
2013
March 4 Bought of India Silk House, 500 metres of suitings @Rs 135; 200 metres of drill @Rs. 12.25; trade discount 10% in each case.
10 Sold to T.William 40 metres curtain material @27.50
11 Bought show case and counter for showroom from Universal supplies Ltd Rs. 14500
12 Bought of Sri Ram Mills 300 metressuitings at @ Rs. 175 , less 25% trade discount; 250 metres rayon suitings @ Rs. 160, net.
20 Sold to Bright Shop, 3000 metressuitings @ Rs. 200, net and 600 metres drill @ Rs. 22.75 less 5% trade discount.

15. Prepare Mr. Das Account

Opening balance (Credit)	Rs. 10,000
Purchase made from Das	Rs.60,000
Goods returned to Das	Rs. 6,000
Paid to Das by cheque	Rs.40,000

16. From the following ledger balances prepare trial balance as on 31st March, 2013

Purchases	82,000	Sundry debtors	28,000
Wages	7,200	Bills Receivable	6,500
Opening stock	15,000	Carriage inwards	800
Rates	750	Bad debts	600
Bills Payable	4,300	Sales	1, 30,000
Commission (Cr)	1,200	Sundry creditors	23,800
Rent(Cr)	3,600	Capital	43,300
Furniture	6,000	Printing & Stationery	650
Land & Building	48,000	Discount allowed	580
Cash in hand	920	Salaries	9,200

17. Prepare trading account from the following.

	Rs.
Opening Stock	35000
Sales	220000
Purchases	133000
Return inwards	10000
Return outwards	3000
Wages	10000
Carriage inwards	6000
Carriage outwards	5000

Rate of gross profit on cost is 25%.

18. Rule a petty cash book with suitable analysis columns. The book is kept on the imprest system, the amount of the imprest being Rs. 150 for a week.

2006		Rs.
March 1	Petty cash in hand	7.50
1	Received from cashier	142.50
1	Postage stamps purchased	15.50
2	Cost of registered letter	2.70
3	Paid railway fares	13.40
4	Paid for repairs to type writer	17.00
5	Paid for office cleaning	12.00
	Carriage on small parcels	8.50
6	Paid for refreshment	13.75
	Envelopes purchased	6.25
7	Postage on parcel	9.25
	Carriage on parcel	7.50
	Paid bus fare	10.00
	Railway fare to manager	20.50

[4 x 3 = 12]

PART D**IV Answer any Two questions. Each carries eight marks.**

19. From the following Trial Balance, prepare trading and profit and loss account for the year ended 31st March 2013 and a Balance Sheet as on that date.

Trial Balance as at 31st March 2013

Particulars	Debit Rs.	Credit Rs.
Capital		54000
Stock(1-4-2012)	9500	
Machinery	18000	
Purchases	19500	
Sales		30750
Purchases Returns		630
Sales returns	490	
Direct Wages	1100	
General Expenses	590	
Discount allowed	385	
Drawings	700	
Salaries	1100	
Carriage inwards	530	
Vehicles	14000	
Furniture	2400	
Sundry Creditors		4035
Sundry Debtors	3950	
Cash in hand	540	
Cash at Bank	15340	
Insurance	850	
Commission recieved	850	410
Rent		
	89,825	89,825

Adjustments:

1. Closing stock was valued Rs.10500
2. Wages outstanding Rs.350
3. Insurance prepaid Rs.50
4. Depreciate Machinery by 10%.

20. Record the following transactions in a cashbook.

2005		Rs.
April 1	Cash in hand	35000
4	Received from Anil (after allowing discount Rs.160)	4200
5	Paid into bank	14200
8	Bought furniture by cash	2500

12	Paid cash to Paul (after discount Rs. 100)	2500
15	Received cash from Basu (after discount Rs. 300)	4700
20	Drew from bank	2000
22	Goods purchased for cash	1800
26	Cash sales	4600
28	Paid cash to Quader	5000
29	Received cash from Chandran (After discount Rs.200)	3700
30	Paid salaries	2400

21. Describe various subsidiary books.

[1x 12 = 12]

6B15 COM(CORE –XV): MANAGEMENT ACCOUNTING

Time :3 hours

Maximum Marks : 40

PART A

I Answer all questions. Each carries ½ marks

1. Stock velocity indicates
2. Changing the Sales mix may result in improving
3. If equity is more compared to debentures and preference shares, the company is said to be on
4. A technique which uses standards for costs and revenues for the purpose of control is called

[4 x ½ = 2]

PART B

II Answer any four questions. Each carries one mark.

5. Who are the users of financial statements?
6. What is trend analysis?
7. What do you mean by flexible budget?
8. What is an angle of incidence?
9. Define marginal costing
10. What is P/E ratio?

[4 x 1= 4]

PART C

III Answer any six questions (not exceeding one page) Each carries three marks.

11. Explain the scope of management accounting
12. What is marginal costing? Point out the managerial uses of marginal costing.
13. Explain the procedure for effecting budgetary control in an organization.
14. Explain the important tools used for the interpretation and analysis of financial statements
15. Find out (a) BEP sales if budgeted output is 80000 units, fixed cost is ₹4,00,000, selling price per unit is ₹20 and variable cost per unit is ₹10
(b) Calculate selling price if marginal cost is ₹2400, and P/V ratio is 20%
(c) Margin of safety, if profit is ₹20,000 and P/V ratio is 40%
16. Using the following information, calculate labour variances. Gross direct wages ₹30,000, standard hours for production 1600, Actual hours paid 1500 hours.
17. From the following, fix the production priority. Pongal limited manufacturing 3 equipments using the same rawmaterial, the supply of which is limited. The information about the cost of 3 products are as under

A

B

C

Materials	250	300	150
Labour	150	170	100
Direct expenses	30	30	20
Variable overheads	70	90	30
Selling Price	600	800	400
Materials required per unit of production	5 Kg	6 Kg	3 Kg

18. Prepare comparative statement from the following

	(Rupees in lakhs)	
	2012	2013
Sales	676	818
Cost of goods sold	440	495
Gross Profit	236	323
Operating expenses	199	262
Operating profit	37	61
Other incomes	3	1
Total income	40	62
Less expense including tax	21	48
Net Profit after tax	19	14

[6 x 3 = 18]

PART D

IV Answer any Two questions. Each carries eight marks.

19. (a) Following is the income statement of REEBOK Ltd. For the year ended 31.12.2013

		₹
Gross sales		32,00,000
Less returns		<u>2,00,000</u>
		30,00,000
Less cost of goods sold:		
Opening stock	5,00,000	
Purchases	20,00,000	
Less closing stock	<u>7,00,000</u>	<u>18,00,000</u>
Gross profit		12,00,000
Less operating expenses		<u>4,80,000</u>
Operating profit		7,20,000
Less interest charges		<u>1,80,000</u>
Profit before taxation		5,40,000
		=====
Additional information:		
Current assets ₹9,75,000	current liabilities ₹6,00,000	Fixed Assets ₹5,25,000

Compute (a) Operating profit ratio (b) G.P ratio (c) NP ratio assuming 40% tax (d) ITR (e) Return on Capital employed (f) Current ratio

(b) Also explain the significance of the above ratios

20. Shankar limited presents you the following balance sheets for the year ended 31.12.2012 and 31.12.2013 and some additional information. Prepare cash flow statement

Balance sheet

	31.12.2012	31.12.2013		31.12.2012	31.12.2013
Share capital	100000	150000	Fixed assets	80000	100000
P/L Account	60000	80000	Add additions	<u>20000</u>	<u>30000</u>
Creditors	30000	25000		100000	130000
Provision for taxation	20000	25000	Less depreciation	<u>9000</u>	<u>12000</u>
Proposed dividend	10000	15000		91000	118000
			Investments	4000	8000
			Stock	80000	109000
			Debtors	30000	40000
			Cash	15000	20000
	<u>220000</u>	<u>295000</u>		<u>220000</u>	<u>295000</u>
	=====	=====		=====	=====

(a) Tax and dividend were paid Rs 22000 and Rs 12000 respectively during the year

(b) Profit for the year before charging depreciation amounted to Rs 67000

21. Prepare a cash budget of the three months ended 31st September 2013, based on the following information

Cash at bank on 1st July 2013 -- ₹25,000

Salaries and wages estimate (monthly) ---₹10,000

Interest payable (August 2013 ----₹5,000

Details	June	July	August	September
Cash sales	-----	1,40,000	1,52,000	1,21,000
Credit sales	1,00,000	80,000	1,40,000	1,20,000
Purchases	1,60,000	1,70,000	2,40,000	1,80,000
Other expenses	-----	20,000	22,000	21,000

Credit sales are collected 50 % in the month of sales made and the balance in the following month. Collections from credit sales are subject to 5% discount if payment is received during the month of purchase and 2.5% if payment is received in the month following. Creditors are paid either on a 'prompt' or 30 days basis. It is estimated that 10 % of the creditors are in the 'prompt' category.

[2 x 8 = 16]

6B16 COM (CORE-XVI) INTERNATIONAL BUSINESS

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. EXIM bank was set up in -----
2. GSPS stands for -----
3. What is GATT
4. What is cross rate

[4 x ½ = 2]

PART B

Answer any four questions. Each carries one mark.

5. Define EOU
6. What is balance of trade
7. Define foreign exchange risk
8. What is futures contract
9. What is global business
10. What is strategic partnership

[4 x 1= 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks.

11. Explain LPG
12. Explain factor endowment theory
13. Explain WTO
14. Distinguish Tariff and non Tariff barriers to trade
15. State the theory of mercantilism
16. What is globalization
17. Explain import licensing producers
18. Explain new trade theory

[6 x 3 = 18]

PART D

Answer any two questions. Each carries eight marks.

19. Explain the factors influencing the globalization
20. Which factors are stimulating foreign trade investment in India
21. Explain the role of international business in the economic development of the country

[2 x 8 = 16]

6B17 COM (CORE XVII) MODERN BANKING

Time :3 hours

Maximum Marks : 40

PART A

Answer all questions. Each carries ½ marks

1. Current deposits are also known as
2. SWIFT stands for
3. RBI started its operations on.....
4. Pledge is connected with property. [4 x ½ = 2]

PART B

Answer four questions. Each carries one mark.

5. List out different types of loan.
6. What is a Smart Card?
7. Define Banker.
8. What is SLR?
9. Mention the circumstances in which a banker can close the customer's account.
10. Define bill of exchange. [4 x 1= 4]

PART C

Answer any six questions (not exceeding one page) Each carries three marks

11. Explain the role of RBI in Industrial finance.
12. State the primary functions of commercial banks.
13. Explain different types of crossing.
14. What is virtual banking? State the advantages and limitations.
15. Explain the principles of sound lending.
16. Explain the steps in opening a bank account.
17. What are the need and importance of technology in banking?
18. Explain types of mortgage. [6 x 3 = 18]

PART D

Answer any Two questions. Each carries eight marks.

19. Explain the special relationship between banker and customer.
20. What is credit creation? Explain its process and limitations.
21. Discuss the monetary functions of RBI. [2 x 8 = 16]

6B18 COM (CORE 18) FINANCIAL MARKETS & SERVICE

Time : 3 hours

Maximum Marks : 40

PART- A

Answer all questions. Each carries ½ Mark.

1. The sensex consist of ----- stocks
2. Credit rating can be done by
3. ICICI was started in the year
4. Financial system comprises of

4 x ½ =2)

PART – B

Answer four questions. Each carries 1 mark

5. Who is a factor
6. What is ADR
7. What is futures
8. What is derivatives
9. What is meant by listed securities
10. What is capital market

(4x1=4)

PART-C

Answer any six questions. (Not exceeding one page) Each carries 3 marks.

11. Explain credit rating
12. Explain three promotional assistance by IDBI
13. Explain loan syndication
14. Discuss the functions of financial systems
15. Explain Zero coupon Bonds
16. Explain insider trading
17. Distinguish between capital market and money market
18. Explain the functions of credit cards

(6x3=18)

PART- D

Answer any two questions. Each carries 8 marks.

19. Discuss the guidelines of SEBI on public issue
20. Explain the merits and problems of listing the securities
21. Critically evaluate the problems of Indian money market

(2x8=16)

**6B19 COM (CORE-XIX OPTIONAL – A: CO-OPERATION-IV)
CO-OPERATIVE ACCOUNTING AND LEGISLATIONS**

Time: 3 hours

Max. Marks: 40

PART A

**This part consists of FOUR questions carrying ½ marks each.
Answer ALL questions in one word.**

1. Which is the document containing the articles of agreement between the foreman and the subscribers of chitty?
2. What is the punishment for committing criminal breach of trust?
3. What is the name given to the intimation issued from complaint court to the defendant when a formal complaint has been filed against him with the court?
4. Which book is considered as the book of original entry in the case of a co-operative society or bank? (1/2X4=2)

PART B

**Answer any FOUR questions in one or two sentences each.
Each question carries ONE mark each.**

5. Define dispute?
6. What is audit programme?
7. What is reserve fund?
8. What is injunction?
9. Define writ.
10. What is co-operative tribunal? (1X4=4)

PART C

**Answer any SIX questions. Answer should not exceed one page each.
Each question carries THREE marks each.**

11. State the functions of state co-operative union.
12. With whom the responsibility for audit of co-operative societies is vested?
13. Explain the functions of the tribunal.
14. Explain how the profit of a society is distributed?
15. Briefly the procedure of audit classification.
16. Briefly explain the contents of variola.
17. Explain the contents of audit memorandum.
18. Briefly explain appeal, revision and review. (3X6=18)

PART D

**Answer any TWO questions. Answer should not exceed FOUR pages each.
Each question carries EIGHT marks each.**

19. Briefly explain the various books and registers to be maintained by co-operative societies.
20. What is summons? Explain the manner of service of summons on a defendant.
21. Prepare a balance sheet from the following balances as on 30-03-2010 taken from the books of Mattanur Urban o-operative Bank Ltd.,

Furniture	2,200	honarium	500
Admission fees	430	stationery	450
DCB share	5,500	bank remittance	70,000
Loan from DCB	50,000	deposits received	15,000
Share from members	4,500	interest from members	1,800
Loan to members	4,500	loan repaid to members	8,600
Bank withdrawals	60,500	cash in hand	1,500
Salaries	4,300		

Adjustments:

1. Salary outstanding Rs. 185.
2. Interest due from members Rs. 950.
3. Interest due to DCB Rs. 600.

(8X2=16)

=====

**6B19 COM (CORE – XIX) OPTIONAL - B: COMPUTER APPLICATIONS-IV)
ACCOUNTING PACKAGES – TALLY**

Time :2 hours

Maximum Marks : 20

PART A

Answer all questions. Each carries ½ marks

- 1.The function key used to change current period is -----
2. There are ----- number of reserved groups in Tally
3. Profit and Loss A/c can be displayed through -----menu.
4. ----- is a pre defined ledger in Tally

[4 x ½ = 2]

PART B

Answer any two questions. Each carries one mark.

5. Define Account
6. What is double entry system?
7. Who is a Debtor?

[2x 1= 2]

PART C

Answer any three questions (not exceeding one page) Each carries three marks.

8. Explain the rule for Debit and Credit
9. List the components of Tally startup screen.
10. What are the information given in ledger creation?
- 11.How can you Alter and Delete Stock Category

[3x 3 = 9]

PART D

Answer any one questions. Each carries seven marks.

- 19.Enumerate the features of Tally. Also explain the technological advantages of Tally
- 20.List out the different types of vouchers used in Tally

[1 x 7 = 7]

6B20 COM (CORE – XX) PROJECT REPORT

